



# ANNUAL GENERAL REPORT 2022-2023

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# President's Report

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*Donald Wright, President*

To start, I want to thank the Executive. They do the real work of making Wostawea what it is: a special community of skiers, families, and volunteers.

In the summer, the executive completed a large grant application to Nordic Canada to hire a full-time paid coach. Our application was successful; a candidate was selected; and a contract was signed. In fact, Nordic Canada called our contract a model and intends to circulate it, minus personal details, to clubs across the country. Anna Healy has been a wonderful addition and has upped our coaching game.

In the fall, we recruited a new executive member for Member Engagement. A long-time Wostawea member, volunteer, and parent, Lise Bleau hit the ground running, launching Frosted Bites and introducing QR codes!

A few weeks later, we recruited a new Maritime Cup lead. Rob Hughes, you rock!

Meanwhile, we continue to work with the City of Fredericton to improve the trail system and to improve grooming at Killarney Lake. It has been slow, and at times frustrating. But we remain optimistic. For example, we partnered with the city to launch Nordic Pulse, an app that provides real time grooming reports. And we connected the city with Les Aventuriers in Charlo. In early March, it sent its groomers to Charlo for on-site training.

Clear rules and signage are outstanding issues at Killarney Lake, at the trail heads, on the trails, and in the terrain park. Again, we continue to work with our counterparts in the city. They “get” it, and we are inching our way to our shared goal of “clarity to mitigate conflict between users.” In the same way that Rome wasn’t built in a day, Killarney Lake won’t be either. However, our patient persistence is slowly paying dividends. For example, the city gave us more storage in the lodge.

Last year, Wostawea initiated No Skier Left Behind, a program to ensure that any child that wants to ski can ski. I am pleased to report that it was an unqualified success because of the leadership of Brigitte L’Heureux. Our intention is to continue the program next year.

Because of two injuries this year, one in the MCAF program, the other during the loppet, the executive has undertaken a review of Wostawea’s safety and emergency protocols. These will be in place for 2024.

All of this brings me to the Strategic Plan. I am pleased to report that Wostawea is living its values of inclusion, fun, sustainability, accessibility, collaboration, integrity, and simplicity. And we have achieved some of our specific goals: Nordic Pulse; on-site training for city groomers in Charlo; improved storage for groomers at woodlot; coach development; volunteer capacity; 50<sup>th</sup> anniversary celebrations; and a QR code to link folks to the Wostawea site. Other goals are proving more elusive, especially built infrastructure. We can only move as quickly as our partners (the City of Fredericton, for example) and sometimes our partners have other priorities. But we believe that our patient persistence is paying off.

The city “gets” the challenges at KLP, both in the lodge and on the trails. In time, we will be where we want to be, with signage, clear rules, and – fingers crossed – built infrastructure.

One of my final acts as president was to recruit, with Eric Luiker, a new president. Eric and I are thrilled to announce that Nathalie Comeau has agreed to let her name be on the ballot.

# 50th Anniversary Celebrations

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*Barb Ramsay & John Ball, Co-leads*

A significant milestone was recognized this season as Wostawea celebrated 50 years of providing ski trails, programs, and events to skiers in the Fredericton region. The club was launched by Wostawea's esteemed pioneers in 1973 and has grown by leaps and bounds over the past five decades. A season-long celebration was clearly warranted!

A committee was struck in the fall of 2022 to develop a 50<sup>th</sup>-anniversary celebration plan. Below are some of the activities that took place to commemorate this important milestone:

- A 50<sup>th</sup>-anniversary logo was designed and incorporated into communications and swag.
- Special anniversary banners were added to the top of each weekly newsletter.
- Time Capsule stories were featured in all weekly newsletters and posted on the club website to highlight the club's rich history. Twenty-five stories were published over the season, with topics ranging from the 1979 Maritime Marathon to the history of grooming at the Woodlot to early Jackrabbit memories and recent ski-team ones. Thanks to the many members who shared their memories, stories, and photos to make this new feature so informative and enjoyable.
- In honour of the long-distance "Wostaweathons" of the past, the 2023 Loppet offered a 50 km distance option. Held on 19 February, it attracted 155 skiers, of whom 26 skied the full 50 kms.
- The Masters Group challenged its members to ski, over the season, at least 50 kms in events (races or loppets) and at least 50 trails with significant hills.
- FUNday 2023 took place on 4 March with 50<sup>th</sup>-anniversary themes, music, and ski gear.

With 2023 still in progress, celebrations will be sure to continue this fall.

A thank you is extended to 50<sup>th</sup>-Anniversary Celebrations Committee members John Ball, Lise Bleau, Nathalie Comeau, Milda Markauskas, Barb Ramsay, Fran Robinson, Ron Smith, Liz Smith, and Don Wright.

# Competitive Programs

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## Ski Team

*Anna Healy, Lead*

The Wostawea Ski Team has had a season to be excited about. It was a year of firsts:

1. *Extended our pre-season dryland program to a Junior Development Group (10-14).* Beginning in September, the primary objective was to build physical literacy, athletic confidence, and team spirit. The 'challenge' based program consisted of roller skiing, trail running, mock triathlons, speed and agility sessions. The participants formed strong bonds, excitement and motivation that carried the team through the winter. Lead by Brigitte L'Heureux, Michel Poirier and Jack Solomon the program resulted in:
  - Two podium performances at the Championnat Jeunesse NorAm in Joliette, PQ,
  - Participation in all 7 NB Cups and one Quebec regional race in Degelis, PQ, and
  - 12 members of the Junior Development Group were selected to the NB Provincial Ski Team.
2. *Year-round training and coaching for the L2T and L2C athletes (14+).* The 2022-2023 season was a Canada Games year which demanded commitment, tenacity, and strong friendships. Beginning in May, the Senior team supported each other 5-7 times a week. Highlights of the season include:
  - 3-day backpacking trip in Fundy
  - Team participation in the Fredericton Gravel Grind
  - Charlevoix High Performance training camp with the Orford Ski Team
  - December training camp in Charlo, NB
  - Wostawea sent a team to the Canada Cup East in MSA and the Eastern Canada Championships in Nakkertok, QC. The exposure was an invaluable learning opportunity for athletes, wax techs support staff and coaches. It also gave the younger Development team athletes something to look forward to in years to come.
  - 7 Wostawea athletes represented NB at the Canada Winter Games
  - 1 Wostawea athlete represented NB at the Canadian National Championships in Thunder Bay, ON.
  - 12 members of the Senior Team selected to the NB Provincial Ski Team
3. *Coach Mentorship opportunity at National Championships.* Head Coach of Wostawea Ski Team acted as an assistant coach/wax technician with Gilles Lefebvre of Orford. This experience resulted in a deeper appreciation of the systems and structures required to lead a team at future National level events.

### **WOSTAWEA SKI TEAM PROFILE**

22 athletes (7 new members, 9 female, 13 male)

*Management:* Eric Luiker, Kristie Heard

*Coach Team:* Anna Healy, Brigitte L'Heureux, Michel Poirier, Jack Solomon, Eric Luiker

*Wax Team:* Jack Solomon, Jeff Hoyt

## COACH'S SEASON DEBRIEF

April 11, 2023

(Jack Salomon, Jeff Hoyt, Brigitte L'Heureux, Michel Poirier, Anna Healy)

What went well?	Opportunities for next year
<ul style="list-style-type: none"> <li>• Positive experience at Joliette, NorAM</li> <li>• Access to KLP lodge prior to practices</li> <li>• Dryland program for Jr/Int (first year doing a full program and it was a huge success               <ul style="list-style-type: none"> <li>○ Excellent variety</li> <li>○ More roller skiing</li> <li>○ Triathlon</li> <li>○ Core/speed/agility as a combined group (Jr,Int&amp;Sr)</li> </ul> </li> <li>• Improved Wax Support at races</li> <li>• Liaisoning with other clubs (Orford &amp; Mouski)</li> <li>• Amazing parental support!</li> <li>• Access to 'early snow' (Charlo &amp; MSA)</li> <li>• Wostawea representation at               <ul style="list-style-type: none"> <li>○ Canada Cup East MSA</li> <li>○ Eastern Champs @ Nakkertok</li> <li>○ CWGs</li> <li>○ NorAm Joliette</li> <li>○ Nationals Thunder Bay</li> </ul> </li> <li>• Athletes given opportunity to experience a lot for a reasonable price</li> <li>• Summer/Fall training built strong team culture</li> <li>• Upped our waxing game BIG TIME</li> <li>• Utilizing a 3-coach model at events</li> <li>• Ski Team Community – great parents, athletes and support team</li> <li>• Uniform Travel logistics began to take shape</li> <li>• A very active and ENGAGED group of athletes (Jr &amp; Int &amp; Sr)</li> <li>• Wostawea energy at events – team warm-up, pink Stetson on the podium</li> <li>• Traveling as a 'team' to bigger events</li> <li>• Out of province event for younger athletes (Degelis)</li> </ul>	<ul style="list-style-type: none"> <li>• Practice planning – having a 'coach's playbook' to draw from</li> <li>• Communicate equipment expectations care to parents</li> <li>• Scheduling               <ul style="list-style-type: none"> <li>○ Tardiness &amp; leaving early</li> <li>○ Becomes a safety concern</li> </ul> </li> <li>• Speed &amp; Ability disparity requires better group organization</li> <li>• Athlete ownership – communication of expectations for wax prep &amp; clean of skis pre/post races</li> <li>• Better integration of groups</li> <li>• Social Media presence for recruitment, retention</li> <li>• Having a fleet of test skis!!</li> <li>• Improve practice planning to manage the range of 'attitudes'</li> <li>• Athlete wax prep before races</li> <li>• Technical touch points before snow               <ul style="list-style-type: none"> <li>○ Technique on roller skis</li> </ul> </li> <li>• Use of HPC at UNB for U20-U16 provincial team athletes</li> <li>• Intentional Mentorship opportunities (Seniors coaching Jr/In)</li> <li>• Interclub training camps for ALL ages (Orford, Mouski, PEI, Ski NS...etc)</li> </ul>

## Masters Group

*John Ball, Lead*

For the second season, Wostawea offered a group for members over 30 looking for opportunities to ski with others, improve their technique, and/or train for races and loppets. We met for weekly Wednesday afternoon technique sessions (alternating between classic and skate) and Saturday and Sunday afternoon group skis. We also offered two season-long challenges tied to the club's 50<sup>th</sup> anniversary: ski at least 50 kms in races or loppets, and ski at least 50 hilly trails (whether in recreational or training skis or in events). Members enjoyed the Wednesday technique sessions, and these were our best-attended ones; unfortunately the weekend skis were not well attended, and we will be rethinking our program for next year as a result. Technique sessions were led by Nathalie Comeau, Fran Robinson, and myself, with two special sessions led by full-time club coach Anna Healy. Stefan Kruse and Katrina Mulherin also helped out by volunteering to lead weekend groups. If members have feedback on what they'd like to see from this group next season, please pass it on, as it is still a work-in-progress.

## Racing Events

### Maritime Cup

*Rob Hughes, Lead*

The Maritime Cup was held January 21-22 at Killarney Lake. Saturday was an interval start classic style event (87 racers) and Sunday was mass start, freestyle (73 racers). Thirteen clubs and four provinces were represented, including 54 Wostaweans. Turnout was much higher than the previous pandemic-hit years, but below some peak numbers seen previously. Poor snow conditions in the weeks before the race probably reduced numbers, although conditions on race weekend were very good. Course design included lap lanes passing through the stadium and this seems to have been agreed upon as the favourite layout for both skiers and spectators. For the most part the city grooming was good, although efforts were needed to fix things in the stadium zone.

Logistically the event went well overall, although there were delays finalizing results on Saturday which meant that the awards ceremonies had to be doubled up on Sunday. Weather conditions were favourable with moderate temperatures and sunshine both days. Positive feedback was obtained from racers, coaches, and the technical delegates. As ever there were some road bumps to be managed, but these were competently handled by the relevant Chiefs and their crews. The volunteer list was long: at least 85 people contributed to making the event happen.

However, the core team of level 2-qualified organizers that the club can draw on to stage events like the Maritime Cup remains small. Priority should be put on training more, to improve our "strength in depth."

We benefitted from a strong first responder presence, and the ability to use their radio hardware and expertise was appreciated by the controllers in particular. Financially, we struggled. Higher than expected costs in several areas, especially food and delegate expenses, meant that the event cost the



club money. To avoid ending up in the red again at future events, more efforts will be needed to seek sponsorships.

Some other vulnerabilities were apparent, such as our total dependence on a very small pool of level 3 officials who can act as technical delegates. This is essential for sanctioning purposes. We also depend on the same officials for the bulk of the timing equipment that we use at these races.

## Sprints

*Eric Luiker, Lead*

Wostawea hosted a new sprint event intended for skiers to experience the new Wostawea Ski Terrain Park in a fun and exciting way. The event went well with no major hiccups, with excellent organization by the timing committee (Kristie Heard, Peter Toner, Stephen Heard).

The races started at the Wostawea Ski Terrain Park and used the skate ski technique. The sprint trail was approximately 600 m long.

### **STYLE/FORMAT**

The event involved individual skate ski sprint races with male and female divisions in each category. A “king of the court” format was used, giving all skiers the opportunity to advance and maximize the number of heats.

### **PARTICIPATION**

We had 29 skiers registered for the event.

- 24 Wostaweans
- 11<20
- 6<23
- 12 open

We hope to have more Jackrabbit skiers involved next year.

### **ORGANIZING COMMITTEE**

Chief of Competition – Eric Luiker  
Event Coordinator – Michel Poirier  
Chief of Timing – Kristie Heard

### **PRICE**

- \$15 for U14 to U20 age division.
- \$20 for U23, Open, Masters

# Ski Lessons

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## Youth Programs

*Pierre Boucher, Lead*

### OVERVIEW

What an exciting 2023 ski season. The 2023 youth program registration ended with 165 participants. A few participants registered later in January.

We kept the lesson platform the same as the previous year, two time slots for the ski lessons.

- **First group** (approx. 80 participants): Bunny Rabbits, Level 1, & Level 2 lessons were given on Saturday morning from 9:30 to 11:00AM.
- **Second group** (approx. 85 participants): Level 3, Level 4, Track Attack, & Skills Development lessons were given from 11:15AM to 1:15PM.

All lessons were offered at Killarney Lake Park.

The season started with the first ski lesson being cancelled on January 7<sup>th</sup>, 2023 due to safety concerns. Trails were too icy and the call was made to cancel. Ski lessons restarted on January 14<sup>th</sup>, 2023 with trails being rolled. February 4<sup>th</sup>, lessons were cancelled due to extreme cold weather.

In the end, we were able to successfully offer six of the eight planned lessons. Which was closed with our Fun day event on March 4<sup>th</sup>!

### INSTRUCTORS

In all, we had 35 instructors, of which approximately 8 new instructors volunteered this season. We anticipate needing approximately the same number of instructors' next season. Unfortunately, we did not have the chance to offer a coaching clinic this season, hoping this will be done prior or during the next ski season.

This season, we had instructors that were available to fill in certain open spots throughout the season, which helped out tremendously.

Recruitment of instructors has been a little challenging, but we did manage to fill in all the open spots of the 2023 season.

### GROUP WARM UP

A warm welcome was provided and given to Laura Davey, for the return of the group warm up. Very exciting and a great way to start ski lessons. Laura was available for both youth ski groups, MCAF, etc.

## RECOMMENDATIONS FOR NEXT SEASON

- **Training:** A coaching clinic (community coaching) is being scheduled towards the end of the year, should also be looking the Learn to Train clinic as well. We have some instructors interested, and we need more in order to fall under the Nordiq rules.
- **Recruitment:** Can be challenging, looking for ideas to attract additional instructors.

In closing, we had a great 2023 ski season, FUNDay was a huge success thanks to all the volunteers for making this happen. To all volunteers, coaches, and parents that contributed in many ways are the reasons why our cross-country ski club is so successful!

## Adult Programs

### Adult Lessons

*Ernie MacGillivray & Karen Grotterod, Co-leads*

Our season highlight was recruiting more instructors to improve instructor-student ratios. Participants appreciated the smaller class sizes. We registered 60 students, but weekly attendance was around 40-45. We had 20 active instructors, which generally enabled us to have two instructors per class.

With the instructors that we now have, we can accommodate up to 80 students, perhaps more depending on the mix of returning instructors.

We have identified a number of things to work on for next year: 1) improved email communication with students for both engagement and encouragement; 2) a pre-season orientation for instructors (in person) and students (a fact sheet); 3) the development of an intermediate level instructor guide; and 4) credentialing, which is already underway.

I have commitments from six folks to help design an intermediate level offering next year. Our plan is to finalize the skills list by end April, to identify specific drills and resources over the summer, and to share a manual with all instructors in the pre-season.

Themes include safety and refining techniques for striding, climbing, downhill, and polling. We also want a few alternative activities, including basic waxing, skate skiing, and off-trail skiing.

Drawing on the Community Coaching Guide for technical details, as well as Nordic Ski Lab materials and our collective experience, the guide will have a solid technical foundation.

One thing I will investigate is whether we can have a Nordic Ski Lab account tied to the club email, and if that would permit multiple people to access online content. I have a personal account, but the videos are not supposed to be shared. I can watch them but can't share them.

That said, there are great videos on YouTube, and we encourage instructors and students to watch them. We will have a video of the week, each week.

## Skate Ski Technique Clinics

*John Ball, Lead*

Wostawea again this season offered affordable clinics for beginner and intermediate adult skate skiers. Open only to members, they took place on 14 and 28 January (postponed from 7 and 14 January because of insufficient early-January snow). We had our highest number of registrants ever at 38, but we still kept groups to 5 or 6 skiers each. Eight coaches in addition to myself taught registrants new skills and helped them improve their existing skate-ski technique over two two-hour sessions on Saturday afternoons. My sincere thanks to our terrific volunteer coaches, who cheerfully added this task to Saturdays in which they were already busy coaching Jackrabbit or adult lessons: Pierre Boucher, Nathalie Comeau, Emilie Comeau-Sinclair, Christian Dupuis, Etienne Dupuis, Sandrine Lesieur, Eamonn Lynch, Fran Robinson.

## Outreach Programs

### Learn to Ski for Newcomers to Canada & Indigenous Outreach

*Mary Murdoch, Lead*

2023 was a banner year for outreach programs with three partner organizations: Multicultural Association of Fredericton (MCAF), Under One Sky Friendship Centre (UOSFC), and Kehkimen Language School.

We hosted our sixth season of Learn to Ski with MCAF, welcoming 53 newcomers from seven countries of origin. Over five lessons, they learned the basics of cross-country skiing; a few keeners even tried skate skiing. Nordiq Canada awarded Wostawea a grant of \$10,200 to support this program which we used mainly to purchase more skis, boots, and poles. We have an amazing group of about 30 volunteers who jump in each year. Special thanks to Toon Pronk (lead coach), Kristie Heard (co-coordinator), and Laura Davey (warm-up queen and coordinator) who made this program run so smoothly.

With UOSFC, we hosted two events to introduce local Indigenous off-reserve children and their families to cross-country skiing. The first event in February saw seven four and five-year old kids and their teachers have a lot of fun on the open field and on the ski terrain park. Then on a sunny day in March we hosted local families on the trails and in the terrain park. A wonderful team of volunteers helped with both events. In particular, I want to give a shout-out to Moon Joyce who fostered this outreach, beginning in 2022. The province, through NB Go Fund, awarded a grant of \$2,250 to Wostawea to support outreach with UOSFC, which we mainly used to purchase boots and skis to fit the youngsters.

Our third partnership was with Kehkimen Language School, led by Lisa Perley Dutcher and our own Shelley Pronk. Shelley took four to five young children from the school out on the trails several times this season. It was a ton of fun for everyone.

We look forward to building on the success of 2023 in the next season and invite club members to jump on board!

## Hot Chocolate

*Shana Martin, Lead*

The hot chocolate booth had a steady flow of skiers for the Saturday morning youth ski lessons. Shana, as our new lead, had no problem to fill in the position! The best location for the hot chocolate booth was near to the Quonset hut. Placement was halfway on the terrain park & also brought in more people. The music was located there also!

Mary did bring hot chocolate to the lone pine café, for a couple of Saturdays. Positive feedback was given by coaches.

After the youth lessons, the hot chocolate was left set up for the MCAF program with enough hot chocolate and snacks.

By having the new Carabiner cups for the youth lessons, this reduced the garbage collection from 2 bags to half a bag.

We had 4 volunteers for the hot chocolate booth during the youth lessons. Shout out to Peggy Bradley, who showed up every Saturday for the second group.

As for 2024 ski season, Shana is available to take the hot chocolate lead.

### **Recommendations for next season**

- **Recruitment:** Looking for ideas to recruit additional volunteers.
- **Mobile Hot Chocolate Booth:** Looking into building a setup that can be moved around and make hot chocolate fun! Pending approval from the city for storage location.
- **Containers:** Dispensing containers are designed with a vent below the lid, which causes the hot chocolate to leak out when the container is moved around. Potentially look for different dispensing unit for hot chocolate that would prevent leaks or have a temporary cap to seal the top of the container for moving around.

OR

Do not fill the containers to the top with hot chocolate.

# Recreational Programs

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## Sunday Ski Tours

*Liz Smith, Lead*

This past winter, there were five possible ski tours planned for Wostaweans to enjoy. A sixth was to join the Wostawea Loppet on February 19th.

These tours are generally on skier-tracked or snowshoed trails in back country or rural areas. The preparations of the tour routes take time but provide as much fun as the tours themselves. The location of refreshments offered by hosts and and/or participants at the end of each tour this COVID season varied from outside on a lovely day to out- of- the wind in a barn, to inside a cozy home. The following is a summary of tours this past winter:

- Jan 29: Thatch Road hosted by Jan Bonga: Cancelled because of treacherous ice conditions
- Feb 5: Wolastoq River Route hosted by Doris Demers and David Palmer: Approximately 20 skiers on about a six km tour.
- Feb 12: McLeod Hill tour hosted by Ron and Liz Smith: Nine participants on a 4.5 km loop
- Feb 19: Wostawea Loppet at Killarney Lake Park
- March 5: Keswick Ridge tour hosted by Bill and Francine Holland: About 21 skiers on 8 kms of trails
- March 12: Slippery mitten trails, Central Hainesville hosted by Ron and Liz Smith on a warm afternoon. We met some Central Hainesville Wostaweans not officially on the tour!

Some ideas for potential additional tours next winter are the Silverwood trails, the tracked trails seen on the “Nordic Skiing” and the “NB Cross Country Skiing” Facebook groups sites, and the Southampton trail seen on All Trails. The possibilities will be bounded only by snow conditions!

The enthusiastic efforts of all tour hosts and trail preparers have been very much appreciated!

## Loppet

*Don Wright, Lead*

A total of 163 skiers participated in the loppet, the first in-person loppet in 3 years!

A small army of volunteers stepped up and were duly thanked in the newsletter. However, I want to give a quick shoutout to David Cameron, Rob Hughes, Nick Russon, Eric Hadley, Jane Hadley, David Palmer, Liz Smith, Ron Smith, Gerry Bance, Rex Bolden, Tim Lerich, Ian Burgess, Marie-France Turcotte, Pierre Boucher, Sandrine Lesieur, Thierry Arseneau, Felix Schwarz, Ron Smith, Ida Orenbach, Peta Fussell, Milda Markauskas, Peter Toner, Stephen Heard, Peter Coates, Joanne Wright, and the Fredericton Sunrise Rotarians.

Unfortunately, one skier was injured. They didn't require 9/11, but they did require our on-site first responders to transport them by snowmobile into the stadium. The incident has compelled the Executive to improve Wostawea's emergency procedures. Stay tuned.

Finally, the Healy-Jones family won the Morimanno Cup for the second year in a row, skiing a total of 183 kilometres. What do Anna, Doug, Kaj, and Rein eat for breakfast?!

## Para Skiing

*Dorothy Drost, Lead*

This was my first year being the Para Nordic coordinator. I met with Milda Markauskas and Terry Lavoie early in the season to learn more about this position and my role as coordinator. I also met Shane Dunnett, an individual who uses a sit ski, several times while skiing. We discussed challenges that sit skiers encounter while using our trails and possible ways we could improve their experience. Issues around parking when using the woodlot trails is an ongoing challenge.

The main event of our season was a "Have a Go" day. This was a coordinated event organized by Constance Gilman from Parasport New Brunswick, Claudette Kavanaugh from Cross Country Ski New Brunswick, and me. Seven people registered, 2 of whom were para-skiers with their families. Despite the very cold weather it was a great event enjoyed by all of the participants and several others who were out skiing and decided to try it. One of the participants was able to borrow one of the sit-skis and use it a few times with a family member.

I also met with a couple of Recreation Therapists from the Stan Cassidy Centre for Rehabilitation who work with potential users to explain what Wostawea can offer para-athletes.

# Vulnerable Sector Checks & Coaching Certification Database

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*Ron Smith, Lead*

The safety of participants, coaches and volunteers in all the Wostawea programs continues to be at the forefront of all Wostawea programs. The 2022-2023 season was the second year of Wostawea's updated enhanced security program. The executive continues to ask all coaches and volunteers to undergo vulnerable persons checks (VPC). Your executive maintains a record system such that the security checks are current and that as new volunteers and coaches join the ranks, they likewise have a current VPC.

Nordiq Canada now requires coaches and volunteers working with youth and vulnerable adults to take additional on-line training. The two training modules: "Safe Sport and Understanding the Rule of Two" further help ensure that coaches and volunteers have the knowledge and skills needed to ensure the safety of both leaders and participants.

Last but not least, we also strive to ensure that coaches have the training they need to deliver quality programs. This is an ongoing process, and we thank the many coaches who have recently taken training and for those who continue to advance their coaches skills through continuing education and advanced certification training.

To all members of Wostawea, if you ever have any questions or concerns, please do not hesitate to contact yours truly, or any member of the Executive.



# Trails

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*David Cameron, Lead*

## **KINGSWOOD/UNB WOODLOT TRAILS**

This past season was slow starting, but once we got snow, we seemed to get lots of it!

The Kingswood access this past season was changed to comply with Kingswood request. This resulted in fewer skiers choosing Kingswood as their preferred entry point due to the challenge of a steep hill which was dangerous in minimal snow or icy conditions and lack of trail variety.

We made some minor improvements to the Lian St entrance, courtesy of JDI, and plan on doing more improvements this year to facilitate grooming from that location in minimal snow conditions. We purchased and placed a storage container at that location, so we could continue grooming when it was not possible from Kingswood.

Our two snowmobiles allowed us to groom the trails effectively when there was snow. We have purchased another snowmobile and so next season we will have 3. This will allow some flexibility if one is out for repair, or we must transport one to Killarney for use during the races or loppet. Some repair work is required on one of the existing machines, and this is expected to be completed shortly.

Once again, as soon as there was sufficient snow, our groomers did an admirable job of keeping the trails in good shape.

Again, the work done in the fall really helped in getting good results for the grooming.

It does seem that skiers' expectations regarding reporting conditions get more demanding each year, so we purchased the Nordic Pulse app which was also used at Killarney. After some teething problems, I think it is fair to say it was appreciated by our members.

We are looking at better access and parking to the trails, with some discussions planned or taking place with UNB and the city.

We are also in the early stages of looking at "next generation" grooming equipment, to supplement snowmobile usage when conditions demand it. This needs further research and a resolution to where we store equipment which depends on better access.

## **KILLARNEY LAKE TRAILS**

The city was busy in the summer/fall of the past year upgrading the trail network on a priority basis. Most noticeable was the grubbing and grading of the new trail from top of 6 to top of 7 (Jeffs crossover), which seems to have quickly become a skier's favourite.

Wostawea got permission from the city and created a single-track trail connecting 6 with 7, with the idea that we could use it in the loppet as part of the 16.7 km loop, as part of our 50<sup>th</sup> year celebrations. It got the name of 1973 trail and was used by many skiers who seemed to enjoy the change from the big wide trails.

It was disappointing that the city could not plan to have trails groomed over the Christmas vacation time: grooming would have been possible even though the snow conditions were minimal.

Once more snow came, grooming took place using the side by side initially, and then the Pisten Bully when conditions allowed. The city increased overtime allowing 7 day a week grooming when conditions permit.

We will continue to work with the city to see how improvements can be made regarding consistency of grooming. Groomers and supervisors did attend a grooming training session at Charlo in early March, and as a result visible improvements in trail conditions were noticeable.

Unauthorized vehicles continue to periodically access the park, damaging the groomed trails and threatening skiers. The city does not yet have a solution to this problem. The PB was unable to get to the park for their planned last day of grooming (Easter Saturday) because it was sent out on Wednesday to move an SUV which had got to Trail #7, and it damaged a part of grooming equipment in doing so.

Walkers on the trails is an ongoing conflict between user types, but this year signage will be added to indicate walking/multi-use and ski trails. Education of park users is expected to improve trail conditions. This will not be exclusive, as it is a public park. This past season saw fewer complaints/issues between the user groups partly because of the increased weekend grooming, but it is a recurring problem.

Wostawea continues to work with the city to enable events to take place: for example: despite significant rain event two days prior to the NB Cup, Wostawea was able to host the event with over 60 competitors!

The ski terrain park was constructed year, and it was a resounding success with both young and old. Some further work (final grading, stabilization with vegetation) will be done this year, and other improvements such as signage, planting some trees are planned. During the latter part of the past short season, the exposed location of the trail, as well as the "old stadium" area in general became very icy, was difficult to groom and was unsafe to ski.

We have applied to Nordiq Canada for homologation of trails. Homologation is the standardization of trails to an international standard and would allow us to host a national event. It is hoped that the small changes to the trails required to achieve homologation standard will be done later this year or possibly next. We are in discussions with the homologation inspector to simplify the work required.

Other trail improvements such as drainage etc. are planned by the city for this year.

## **GENERAL**

The past couple of winters may be the effect of climate change, and we must consider this in any trail improvements/equipment in the future.

# Communications

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*Barb Ramsay, Lead*

This report highlights communications activities that took place during the 2022-2023 season to inform and engage Wostawea members, volunteers, partners, and the public.

## 1. Direct Member Communication: Digital Newsletters and Announcements

- **WEEKLY NEWSLETTERS:** 23 newsletters were emailed to 1395 member units (i.e., households), spanning the six months from October 13th, 2022 to April 5th, 2023. All newsletters were posted to Facebook and Twitter to extend reach. When reviewing newsletter metrics over a six month period, this season's average open rate of 56% is well above related industry open rates of 25%, and in the general range of last year's open rate of 61%. The average click rate of 5% remains above the related industry average of 3%.
- **ANNOUNCEMENTS:** In addition to the 23 weekly newsletters, 15 announcements were emailed to members to highlight information of a more pressing or emergent nature such as registration date reminders, program cancellations, important trail updates and special event news. All announcements were posted to Facebook and Twitter as well.
- **CONTENT CONTRIBUTORS:** A team of newsletter contributors provided valuable story ideas, content, and photos throughout the season. The contributions of the following individuals are greatly appreciated: John Ball, Lise Bleau, Ian Burgess, David Cameron, Anna Healy, Brigitte L'Heureux, Rob Hughes, Erik Luiker, Ernie MacGillivray, Mary Murdoch, Nicki Violette, Don Wright, Paul Jordan (Paul Jordan Photography).

## 2. Social Media - Facebook and Website

- **FACEBOOK:** Facebook engagement was maintained throughout the season with weekly postings of newsletters and announcements, periodic posts of club programs and events, as well as ongoing responses to skier inquiries. Wostawea has 2148 followers on Facebook and 1900 page likes were noted this past season.
- **WEBSITE:** Wostawea's website remains a popular communications tool. Throughout the season updates were made to website pages as needed. The following website metrics, from October 1, 2022 to April 10, 2023, are worth noting:

12,000 unique visitors:	- decrease of 11% from last year
36,000 total visits:	- decrease of 21% from last year
102,000 total page views:	- decrease of 19% from last year
Most popular pages:	- UNB/Kingswood Conditions: 22,108 views
	- Home: 20,866 views
	- Nordic Pulse Trail Grooming Report: 14,675 views
	- Killarney Conditions: 12,970 views
	- Membership: 812 views

## 4. Email Communication

Wostawea received approximately 300 email inquiries during the 2022-2023 season. Inquiries are especially heavy during our registration period, starting dates of lessons, and around competitions. Efforts are made to reply to respond to inquiries as quickly as possible although when email traffic is especially high, response times may take longer than expected.

## **RECOMMENDATIONS FOR COMMUNICATIONS**

### **1. Increase Facebook Engagement**

- Create a content calendar to maintain a more consistent Facebook presence. While newsletters were posted each week and a variety of special announcements were posted throughout the season, a planned approach would be beneficial and would enhance engagement.

### **2. Enlist Support of Volunteer to Respond to Email Inquiries**

- Responding to 300 emails over the course of the season is a challenge for one person to lead. Recruiting a dedicated volunteer to respond to emails in a timely manner is suggested.

### **3. Enhance Earned Media Profile**

- A stronger partnership with CBC radio and CBC television is needed to profile club activities and achievements throughout the season.
- The Daily Gleaner has been a strong media partner in the past although our efforts to engage them this year were disappointing. Wostawea will continue to provide the Daily Gleaner with story ideas and contacts and will continue to encourage them to publish newsworthy stories of the club.

# Member Engagement

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*Nadya Ladouceur (Spring 2022 – September 2022) & Lise Bleau (October 2022 – present), Leads*

## ACTIVITIES COMPLETED

1. *Volunteer Appreciation Event*, June 2022. Held at the Radisson, about 75 participants. This is a yearly event to celebrate the support provided by the Club's volunteers, thank sponsors and partners.
2. *Family Picnic for Jackrabbits and Track Attack*, October 8, 2022. Held at O'Dell Park, about 70 participants. This was a new initiative and an opportunity to introduce the new Youth Program coordinator and give the Nancy Hamilton Award, attributed last year to the departing Youth Program coordinator. It was also a celebration of the pre-season training for the Ski Team, including Track Attack.
3. *Frosted Bites*, held January 29, February 26 and March 4, 2023. Held at trail junctions at Killarney Lake Park and UNB Woodlot. About 250 skiers enjoyed hot drinks and sweets. This was sponsored by CCNB through their Recreational Grant. The goal was to offer an opportunity for members to mingle and (re)connect as well as potentially recruit new members.

## ACTIVITY PENDING

Volunteer Appreciation Event, June 1, 2023 to be held at The Landing. 201 volunteers plus partners will be invited.

## PLANNING FOR 2023-2024

2022-2023 season activities promoted the development of a sense of connection amongst membership and were in line with the Club's strategic priority of Participation in Recreational Activities. All events were very well received and attended. The plan is to organize these activities again for the 2023-2024 season.

Membership recruitment was not targeted directly this past year. It is difficult to evaluate the impact the 2022-2023 Frosted Bites activity had on membership enrollment. All other activities were geared at existing members.

More emphasis towards membership recruitment should take place next season. This impacts the Club's revenues and potentially increases the volunteer base which are 2 other strategic priorities (Revenue Development and Volunteer Capacity). As an initial step, new trail signs with a short and clear message ("Wostawea makes skiing possible, we need your support, join now") have been ordered at the end of this season in preparation for the 2023-2024 Frosted Bites activities, in hope to entice skiers who are not yet members to join.

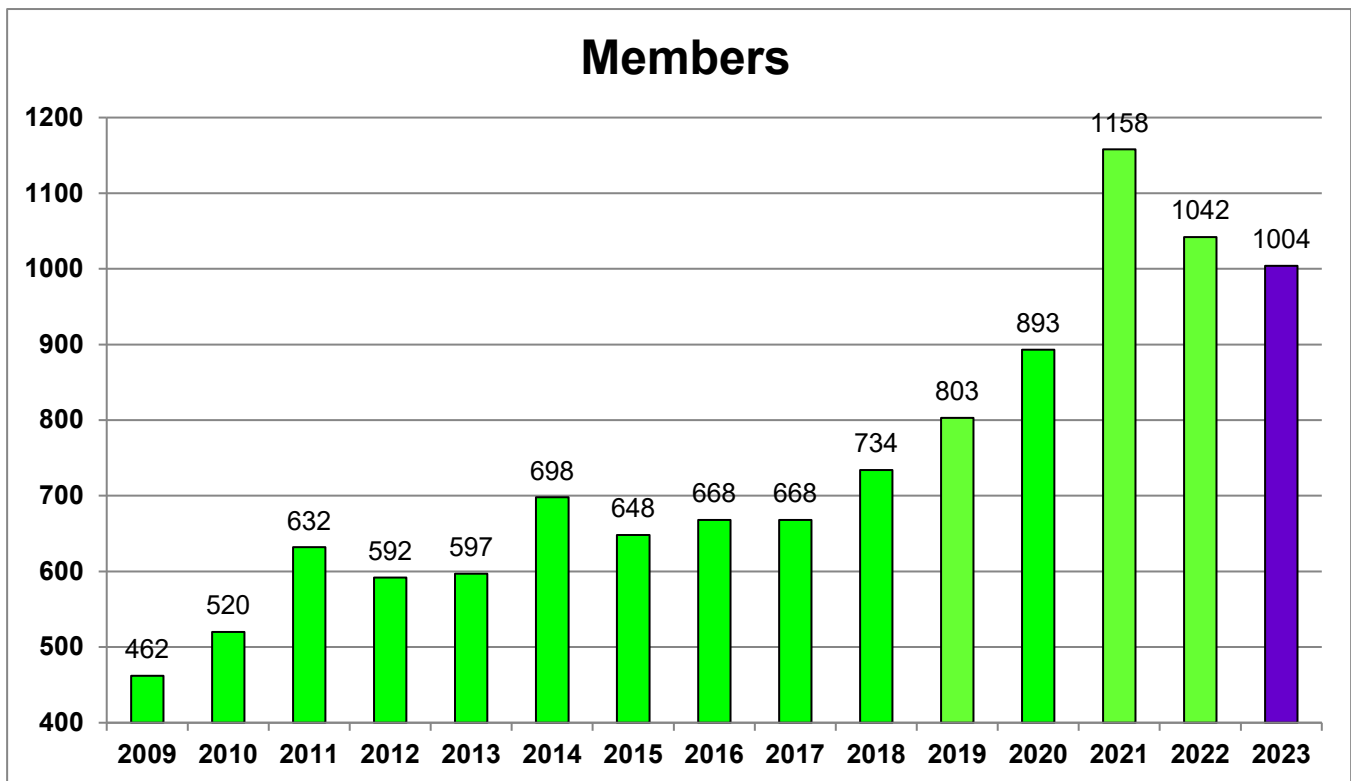
In collaboration with the Communications Lead, various strategies shall be considered to advertise Club activities and promote the benefits of membership to local skiers.

# Membership

Ian Burgess, Treasurer & Registrar

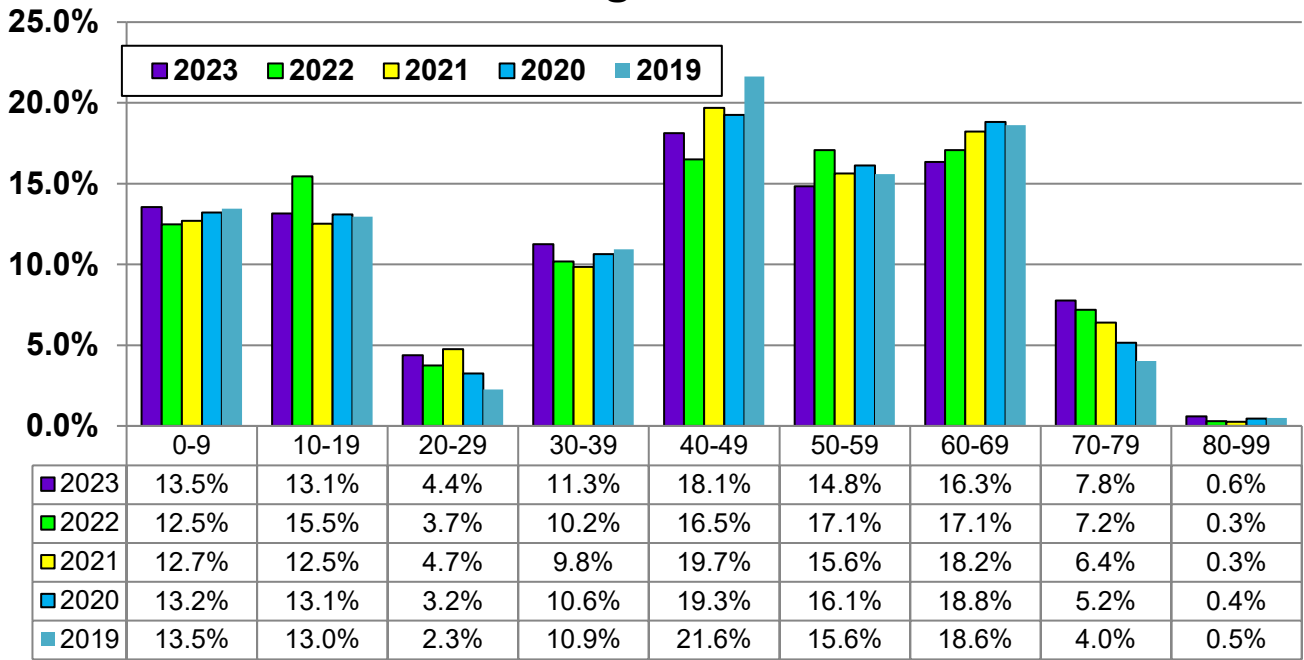
## SUMMARY

- Strong membership numbers: We had at 1004 members this year; a bit down from last year's number of 1042 members. A late start and inconsistent snow conditions are probably a factor.
- A small shift in the age distribution with increases in the 30-49 age category.
- Slightly more numbers in the Jackrabbit program from last year; 165 this year vs. 161 last year.
- Adult classes were full with 61 adults signing up.
- Ski Team had a record 34 members
- First Maritime Cup event since 2020; decent numbers but still below before COVID levels
- Loppet number were decent at 161 participants; still a bit below the number of participants we had just before COVID

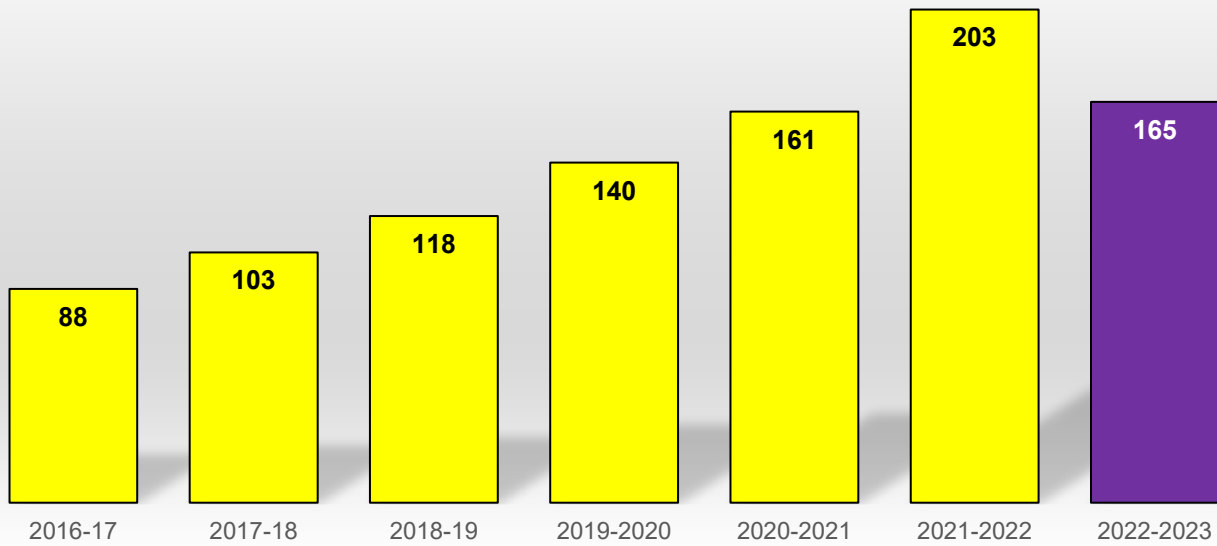




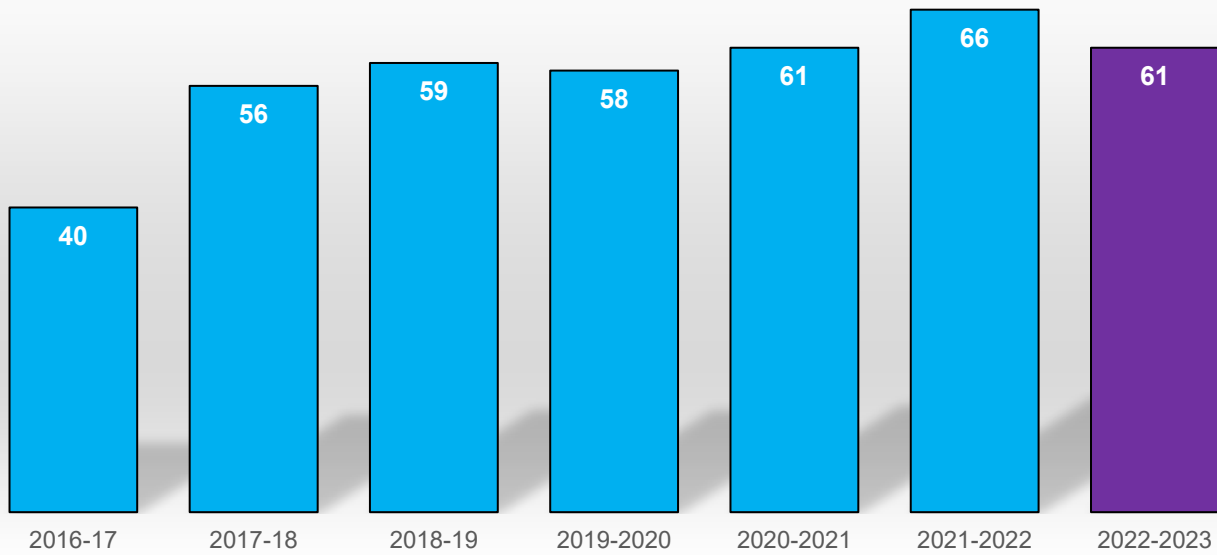
## Member Age Distribution



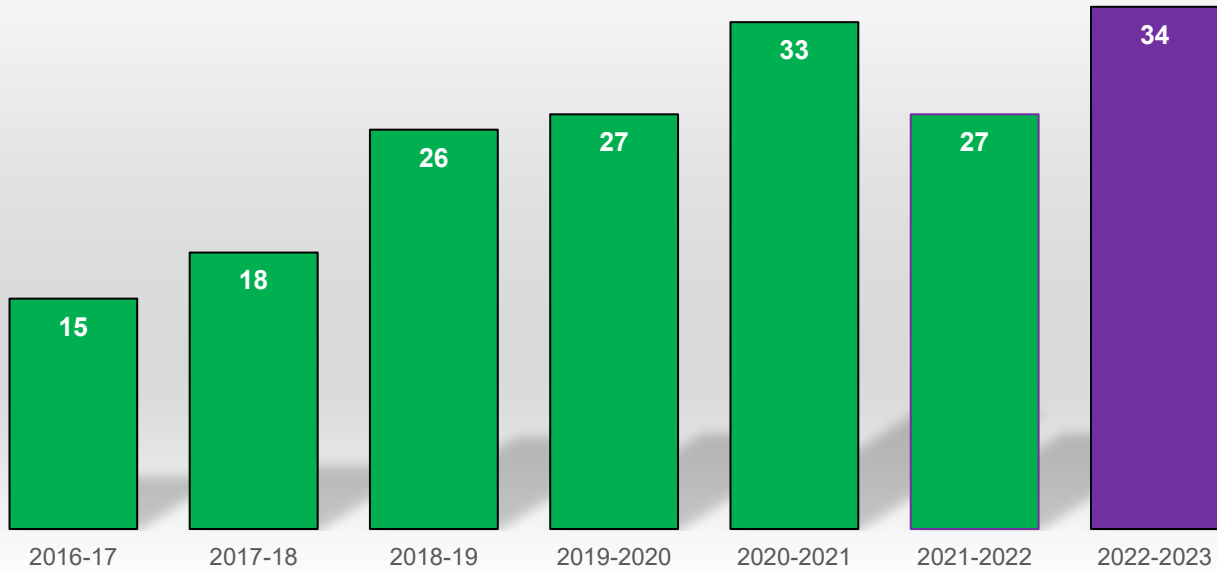
## Jackrabbit/Track Attack/Development



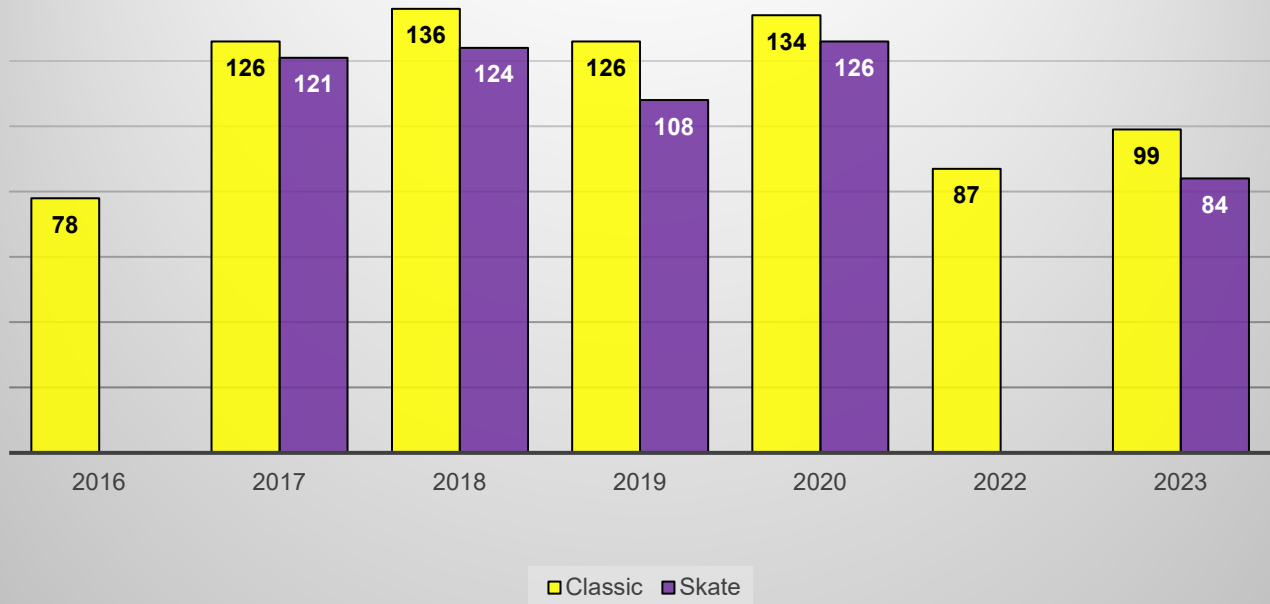
## Adult Classic Lessons



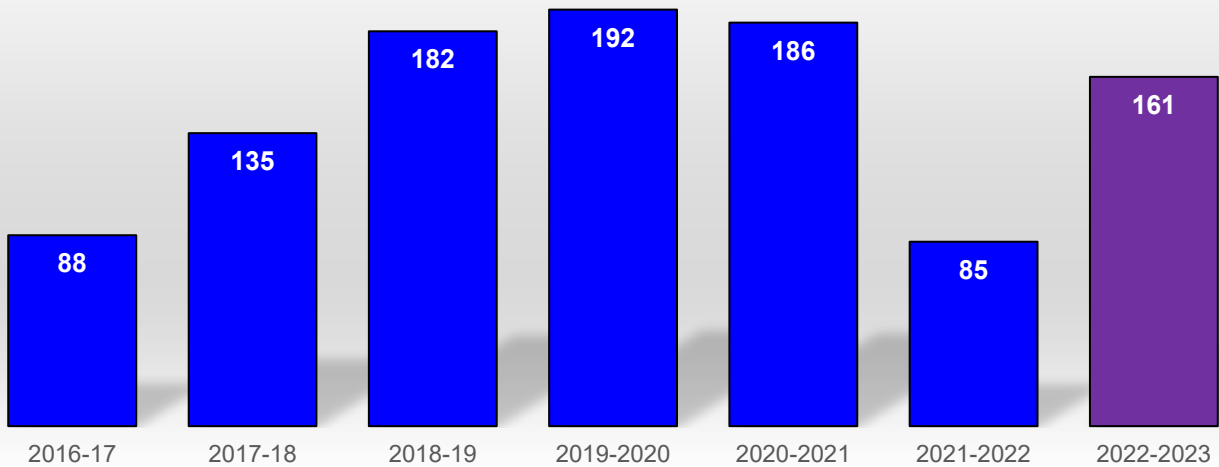
## Racing Team Members



## N.B. Cup / Maritime Cup Participants



## Loppet Participants



# Finances

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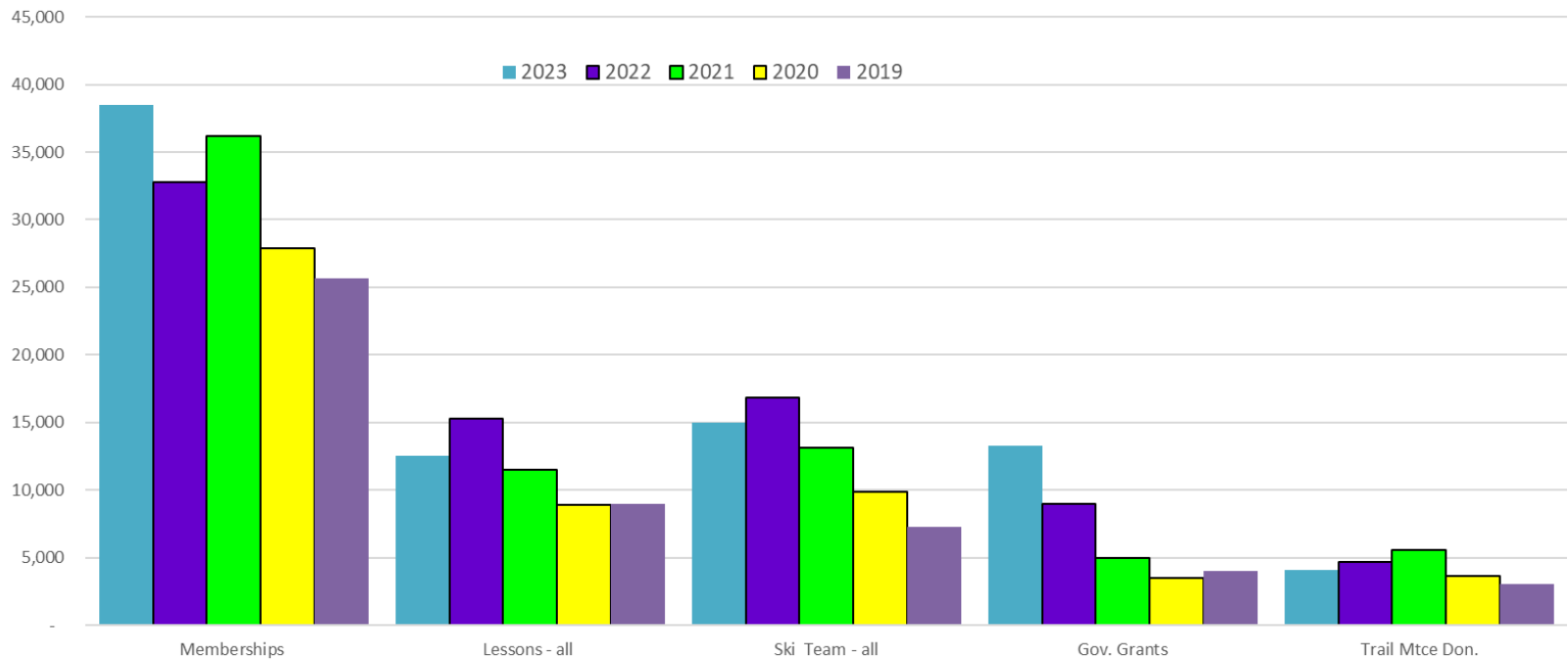
*Ian Burgess, Treasurer & Registrar*

## SUMMARY

- Surplus of revenue over expenditure of \$9,791. This is mainly due to the increase in fees and a large number of donations this year.
- The hiring of a Head Coach was a big financial decision; Nordiq Canada donated \$10,000 as an incentive. This was supplemented by \$10,000 donation from the club, \$10,000 in donation from GNB (\$5000) and corporate (\$5000) donations. The Ski Team also donated \$8400 from their savings. The Ski Team fees were kept unchanged this year, but will increase next year,
- Trails operating expenses were lower this year as the trails maintenance contractor was not as expensive an maintenance costs were reasonable. We are purchasing a third snowmobile to help the groomers; this snowmobile is slightly used, but is being purchased a a very good price. This purchase used up the Capital Equipment Fund.
- The racing team has to raise its own funds and is responsible for its own budget; excepting that the club provides a bursary of \$1000 each year to support a member going to the Nationals. This year they received \$5000 in a large corporate donation plus \$1025 from the general membership.
- The club's physical assets now total \$152,401 at purchase value. \$33,263 worth of assets were added this fiscal year; skis, boots and poles for both the MCAF and Under One Sky outreach programs, a storage container for the snowmobile and a third snowmobile.
- Trails for Life – We received our final corporate payment of \$11,460 this past August. We have raised a total of \$148,267 in cash. The storage container and the costs for homologation were spent from this budget this year. The present unspent balance is \$22,415 and is designated for the ski terrain park and a storage facility, both at Killarney Lake.
- We added \$1000 this year to the Ski Terrain Park fund. The movement also provided a grant of \$4537 for signage and we now have a total of \$10,371 for infrastructure improvement.
- We have had record number of donations this year; a total of \$45,728. A large amount was for the Head Coach position (\$20,000), MCAF (\$10,500) and Under one Sky (\$3750).



### Top Revenue Categories



## EXPENSES

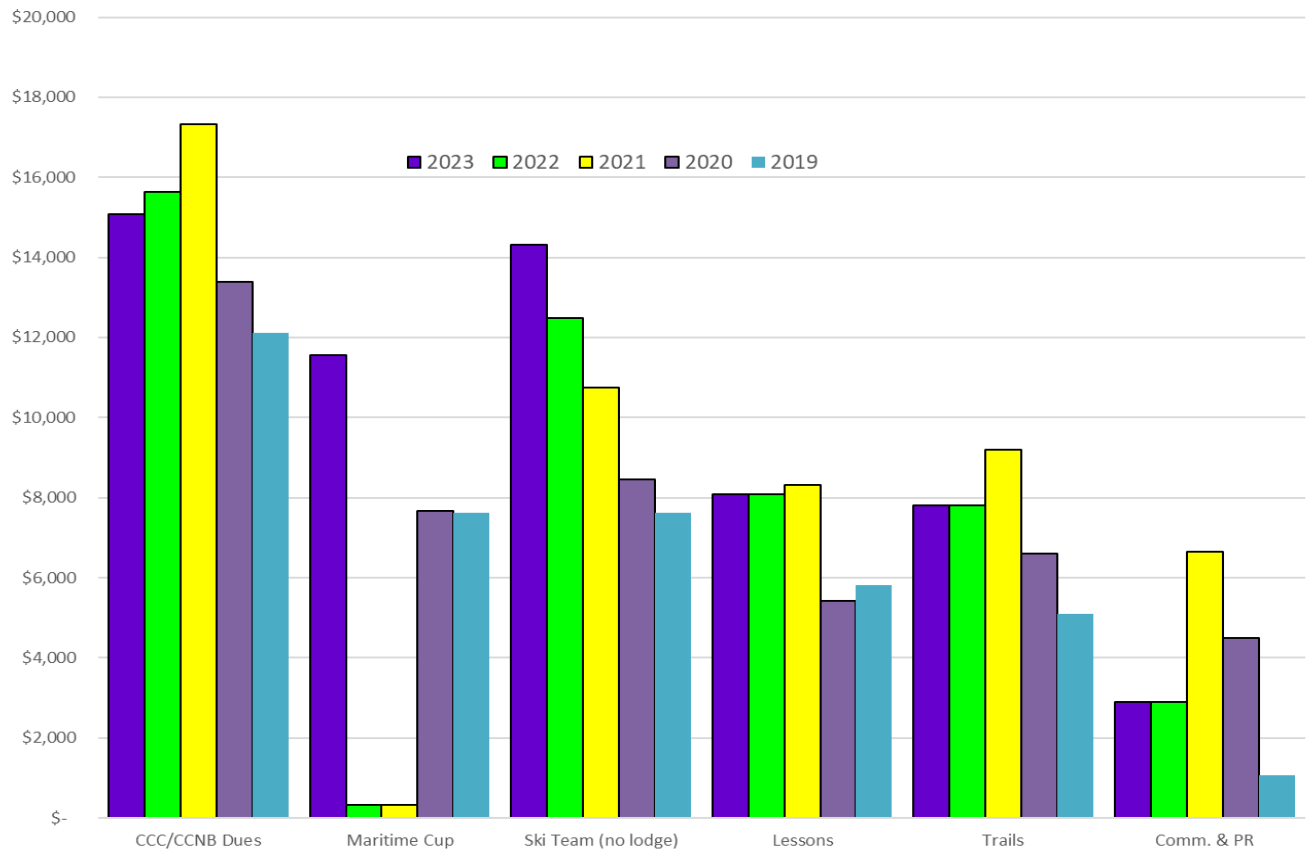
Expenses 2022-2023						
Area	Description	Budget Code	Budget	To AGM	Forecast to Come	Forecast Final Cost
<b>General</b>	Killarney lodge rental	100	-	543		543
Don	Misc (mailbox, stamps, office supplies)	101	250	415	-	415
	Open House	102	-	-	-	-
	Annual General Meeting	103	140	-	140	140
	Provincial Exec. Meetings - Expenses	104	100	-	100	100
	Senior Ski - Radisson - Expenses	105	150	-	-	-
	Miscellaneous Bank Fees	106	50	1	-	1
	Nancy Hamilton Award	107	288	-	288	288
	<b>Sub-total</b>		<b>978</b>	<b>960</b>	<b>528</b>	<b>1,488</b>
<b>Trails</b>	Equipment maintenance & rental costs	150	1,150	925	400	1,325
David	Gas - Avg last 3 years	151	1,641	1,416	750	2,166
	Miscellaneous - Wood lot deposit	152	-	-	-	-
	Ski-Doo insurance	153	1,343	1,190	-	1,190
	Groomer thank-you	154	250	-	250	250
	Trail Signage/Fencing	155	600	175	-	175
	Ski-Doo Registrations	156	82	127	-	127
	Trails Maintenance Contractor	157	2,785	1,186	-	1,186
	Nordic Pulse	158	1,380	1,380		1,380
	<b>Sub-total</b>		<b>9,231</b>	<b>6,399</b>	<b>1,400</b>	<b>7,799</b>
<b>Ski Team</b>	Killarney lodge rental	200	1,700	1,837	-	1,837
Eric	UNB Athletic Membership/YMCA	201	2,265	115	-	115
	Roller skis	202	-	-	-	-
	Coach thank-you	203	550	1,680	-	1,680
	Waxing Supplies	204	1,000	3,144	-	3,144
	Coach training	205	500	2,826	-	2,826
	Clinic/visiting coach	206	-	-	-	-
	Coaching support	207	250	-	-	-
	Miscellaneous	208	1,000	620	-	620
	Team equipment - Jerseys	209	1,000	1,627	-	1,627
	Masters Group - Coach Thank-you	210	465	-	-	465
	Member Support for Nationals	211	1,000	1,000	1,000	2,000
	<b>Sub-total</b>		<b>9,730</b>	<b>12,850</b>	<b>1,000</b>	<b>14,315</b>
<b>Youth Lessons</b>	Killarney lodge rental	250	569	963		963
Pierre	Jackrabbit material	251	3,500	1,565	-	1,565
	Coach training (lodge rental & L2T Jackets)	252	2,694	-	-	-
	Canteen supplies	253	300	230	-	230
	Coach thank-you	254	500	2,125	-	2,125
	Fun Day	255	300	1,620	-	1,620
	Kouchibouguac trip	256	700	-	-	-
	Nametags - Coaches	257	200	-	-	-
	SPARE	258	0	-	-	-
	Bibs for Bunny's , level 1 and 2	259	0	-	-	-
	Criminal Records Check	260	100	16	-	16
	Miscellaneous	261	0	-	-	-
	Equipment	262	0	151	-	151
	Ski Terrain Park - Misc. Equipment	263	0	-	-	-
	Dryland Training - Equipment	264	810	-	-	-
	<b>Sub-total</b>		<b>9,673</b>	<b>6,671</b>	<b>-</b>	<b>6,671</b>

## EXPENSES (CONT'D)

<b>Adult Lessons</b>	Killarney lodge rental	275	569	-	-	-
Ernie/Karen	Coach training Including lodge rental	276	538	-	-	-
	Canteen supplies	277	250	-	-	-
	Coach thank-you	278	500	1,420	-	1,420
	Nametags - Coaches	279	100	-	-	-
	Criminal Records Check	280	-	-	-	-
	Miscellaneous	281	-	-	-	-
	<b>Sub-total</b>		<b>1,957</b>	<b>1,420</b>	-	<b>1,420</b>
<b>Clinics</b>	Killarney lodge rental	300	-	-	-	-
John	Skate Ski Clinic Payment - T. Lavoie	301	-	-	-	-
	Refunds	302	-	-	-	-
	Gift Certificates for Coaches	303	200	200	-	200
	<b>Sub-total</b>		<b>200</b>	<b>200</b>	-	<b>200</b>
<b>Communications</b>	Swag Prizes	350	150	-	-	-
Barb	Website hosting & Square-Space	351	666	566	-	566
	Trail Coalition pamphlet (every 2 years)	352	200	-	-	-
	Nametags - Exec	353	50	-	-	-
	Swag - Stock Purchases	354	500	-	-	-
	<b>Sub-total</b>		<b>1,566</b>	<b>566</b>	-	<b>566</b>
<b>Membership</b>	Volunteer Appreciation Night	360	1,571	1,571	-	1,571
<b>Engagement</b>	Membership Social	361	-	-	-	-
Lise	Yoga & Ski	362	300	-	-	-
	Volunteer Thank-you	363	1,150	750	-	750
	<b>Sub-total</b>		<b>3,021</b>	<b>2,321</b>	-	<b>2,321</b>
<b>Special Items</b>	Maritime Cup - 2 races	400	7,165	10,466	-	10,466
Ian	Loppet	401	2,954	3,547	-	3,547
	Sprint Races	402	1,500	300	-	300
	Capital equipment replacement fund	403	-	-	-	-
	MCAF	404	10,200	10,649	-	10,649
	Women of Wostawea	405	-	-	-	-
	Track Attack Roller Skis Fund	406	-	-	-	-
	NB Cup #1	407	-	-	-	-
	Under One Sky Event	408	70	2,144	-	2,144
	Trail Builders Award	409	-	-	-	-
	Strategic Planning Session	410	-	841	-	841
	50th Anniversary Events/Merchandise	411	5,000	4,377	-	4,377
	No Skier Left Behind	412	1,500	2,392	-	2,392
	Frosted Bites	413	950	1,092	-	1,092
	<b>Sub-total</b>		<b>29,339</b>	<b>35,807</b>	-	<b>35,807</b>
<b>Head Coach</b>	Salary	500	30,000	12,500	5,000	17,500
	HST	501	4,500	1,875	750	2,625
	Office Supplies	502	150	-	150	150
	Professional Development Expenses	503	750	-	750	750
	Travel Expenses	504	3,000	-	3,000	-
	<b>Sub-total</b>		<b>38,400</b>	<b>14,375</b>	<b>9,650</b>	<b>21,025</b>
	<b>Total Operating Expenses</b>		<b>104,095</b>	<b>81,569</b>	<b>12,578</b>	<b>91,612</b>
<b>TFL</b>	Homologation	600	4,000	1,232	-	1,232
	Woodlot Trail Updates	601	5,000	-	-	-
	Shipping Container	602	8,970	9,474	-	9,474
	<b>Sub-total</b>		<b>17,970</b>	<b>10,705</b>	-	<b>10,705</b>
	<b>Total Plus TFL:</b>		<b>122,065</b>	<b>92,274</b>	<b>12,578</b>	<b>102,317</b>
<b>INTERNAL</b>	Ski Team Athlete Support from Club	108	1,000	1,000	-	1,000
	Dryland Training Equipment Purchase Support	109	1,500	1,500	-	1,500
	Ski Park Equipment	258	1,000	1,000	-	1,000
	Capital Equipment Replacement Fund	403	6,000	6,000	-	6,000
	Club Support - Head Coach Salary	505	10,000	10,000	-	10,000
			<b>19,500</b>			



### Top Expense Categories



## CLUB ASSETS

<b>Wostawea Asset Summary</b>		
<b>May 31, 2023 Year End Asset Summary</b>		
<b>Material Assets</b>	<b>Year Purchased</b>	<b>Cost (incl. tax)</b>
<b>Trail Equipment</b>		
YTS Ginzu Groomer	2008	6,800
YTS Levelling Drag & Roller	2010	4,200
Container	2012	6,300
Roller	2014	3,100
Snowmobile Skandic 900	2018	18,839
Renovator	2018	621
SkiDoo Sled	2018	184
Ginzo - Second	2019	10,759
Snowmobile Skandic 900	2021	18,164
Snowmobile Trailer	2022	1,400
Snowmobile Skandic 900 (Used 2020)	2023	14,375
Snowmobile Storage Container	2023	9,474
<b>Sub-total</b>		<b>\$ 94,216</b>
<b>Club General</b>		
Portable PA system	2015	340
30 sets of skis	2018	8,108
Ski and boots storage racks+A84	2018	1,232
Timing Clock	2018	2,609
Competition Bibs - 150	2018	2,521
Competition Bibs - 50	2018	934
Timing Hut	2020	8,747
6 sets of skis & poles	2020	2,446
Ski Rack	2020	345
6 sets of skis, boots & poles (MCAF)	2022	2,792
14 sets of skis, boots & poles (MCAF)	2023	7,700
7 sets of skis, boots & poles (UOS)	2023	1,714
<b>Sub-total</b>		<b>\$ 39,487</b>
<b>Ski Team</b>		
4 x Roller Skis V2 - classic	2014	1,700
SkiErg Training Equipment (YMCA)	2014	1,300
2 x Ski Travel Boxes	2015	500
4 x Roller Skis Swenor - small wheels	2015	1,500
2 x Roller Skis Swenor - small wheels	2015	800
1 x Roller Skis	2016	528
4 x Roller Skis	2017	1,173
4 x Roller Skis	2018	1,083
6 x Roller Skis	2021	3,386
<b>Sub-total</b>		<b>\$ 11,970</b>
<b>Track Attack</b>		
18 x Rundle Nitro skate	2022	5,175
18 x Soloman Prolink Access Skios	2022	1,553
<b>Sub-total</b>		<b>\$ 6,728</b>
<b>Total Non-depreciated Material Assets</b>		<b>\$ 152,401</b>

## TRAILS FOR LIFE

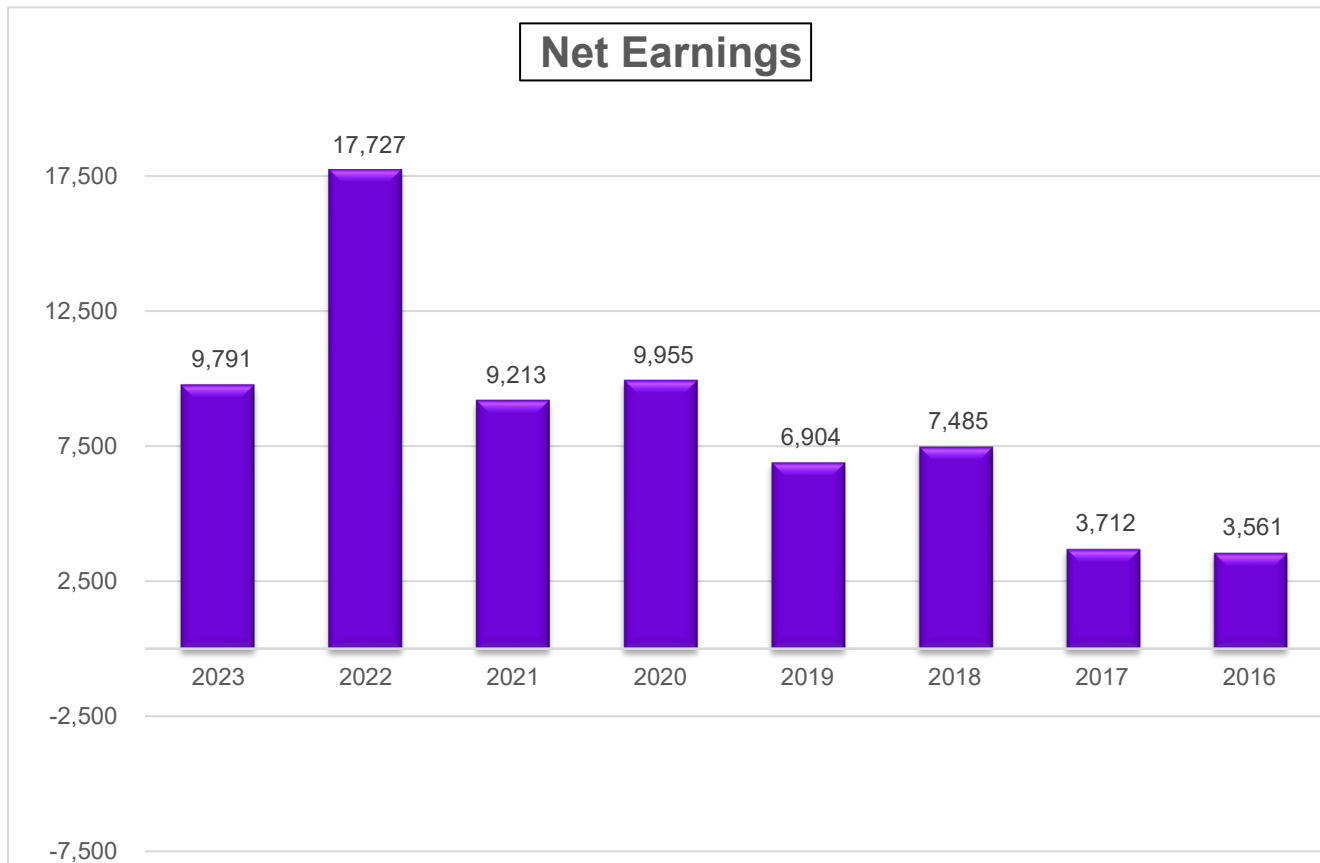
### Actual Account Balance

	Deposits	Spent	Balance
Totals - Project to Date	148,267	125,852	22,415
<b>2022 - 2023 Ski Season</b>			
Description	Revenue	Expenses	Balance
Opening Balance - June 1, 2022			21,481
Homologation		1,232	20,249
Shipping Container		9,474	10,775
			10,775
			10,775
NB Amateur Sport - Aug 4/22	11,640		22,415
<b>Totals - 2021 - 2022</b>	<b>11,640</b>	<b>10,705</b>	<b>935</b>

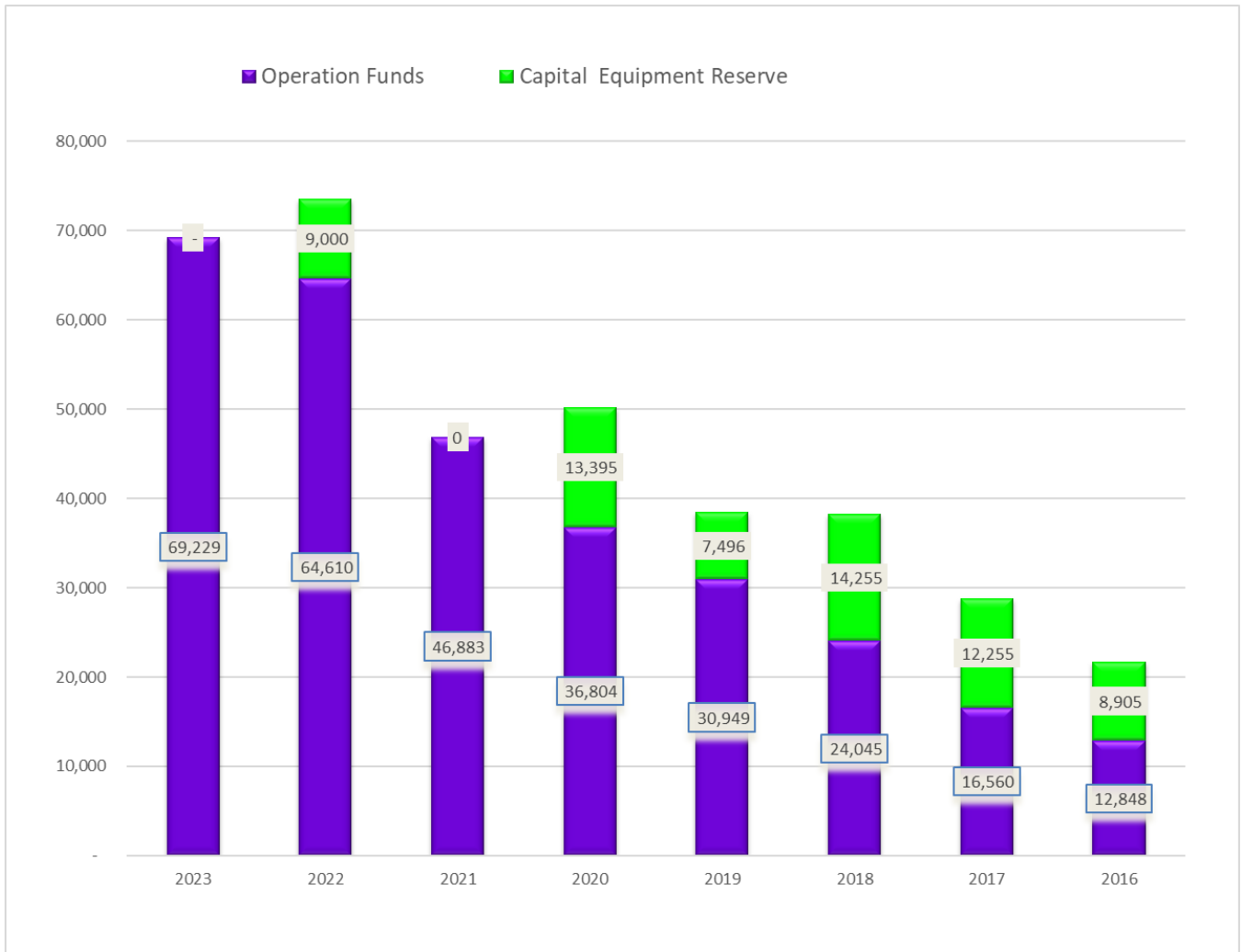
### Overall Account Balance

	Column1	Column2	Column3	Column4	Column5
		Trail Building	Trail Grooming	Infrastructure	Totals
<b>Budget</b>		49,422	69,422	29,423	\$148,267.00
<b>Spent</b>		38,306	69,460	18,087	\$125,851.96
<b>Remaining</b>		11,116	- 38	11,336	22,415

## NET EARNINGS



## OPERATIONAL FUNDS & CAPITAL EQUIPMENT RESERVE SUMMARY



**ESTIMATED NET BANK BALANCE TO MAY 31, 2023**

	Actual To Date	Committed May 31/23
Opening Balance - Jun 1/22	109,536.71	109,536.71
Total Revenues	122,363.25	122,863.25
Total Expenses	- 92,394.41	- 102,317.41
<b>Current Calculated Bank Balance - April 10/23</b>	<b>139,505.55</b>	<b>130,082.55</b>

CODE	FUNDS	START	EXPENSES	REVENUE	TRANSFER	END
900	1. Capital Equipment Fund	9,000	15,000	0	6,000	0
901	2. Ski Team Savings	15,713	22,715	14,998	2,000	9,996
902	3. Ski Terrain Park Fund	4,834	0	4,537	1,000	10,371
903	4. Trails for Life	21,481	10,705	11,640	0	22,416
905	5. Swag	-359	0	725	0	366
906	6. Dryland Training Fund	0	0	0	0	0
907	7. MCAF Grant Fund	0	9,031	11,700	0	0
908	8. Head Coach	0	20,125	20,000	18,400	18,275
	Sub-Total:	50,669		63,600	27,400	61,424
910	9. Operating Balance	58,868				68,659
	<b>Total:</b>	<b>109,537</b>				<b>130,083</b>

**2022/2023 GRANTS/DONATIONS SUMMARY**

<b>Item</b>	<b>Description</b>	<b>Amount</b>
1	Nordiq Canada - Head Coach Position; Part 1	5,000.00
2	GNB - Trails Infrastructure - Killarney Ski Park	4,357.00
3	GNB - Regional Profile - Head Coach Position	5,000.00
4	GNB - Indigenous Outreach	2,250.00
5	Nordiq Canada - MCAF; Part 1	9,690.00
6	DW Clark Services - Head Coach Position	1,000.00
7	Remsoft- Ski Team	5,000.00
8	IJB Consulting - Maritime Cup	1,500.00
9	I.B.E.W. - Indigenous Outreach	1,500.00
10	IJB Consulting - Head Coach Position	4,000.00
11	Nordiq Canada - Head Coach Position; Part 2	5,000.00
12	CCNB - Frosted Bites	931.80
	<b>Sub-Total:</b>	<b>45,228.80</b>
	<b>To Be Received</b>	
2	Nordiq Canada - MCAF; Part 2	500.00
	<b>Sub-Total:</b>	<b>500.00</b>
	<b>TOTAL:</b>	<b>45,728.80</b>