



**ANNUAL GENERAL REPORT  
2023-2024**

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# President's Report

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*Nathalie Comeau, President*

Someone close to me said: "What's going on Nathalie? You become president and we barely get any snow this year!" Hum, well...yes, I'm very sorry about that. I absolutely did not plan for so little snow. Despite this lack of snow, Wostawea's volunteers made sure we got as much skiing in as possible. On top of our regular programs, we also got to experience great events: a loppet, sprints races, the official opening of the ski playground and a visit from Nordiq Canada with all kinds of fun events to try out. This year, we were able to secure another grant from Nordiq Canada to support the Head coach position. This winter was a very successful year for the racing team. Having trained all year, they attended races in Canada and the United States. One of our racers achieved points at the Nationals for the very first time in the club's history.

We also received another grant from Nordiq Canada to support our Outreach programs. Again this year, our Outreach program with MCAF was very popular and got noticed at the highest level of Nordiq Canada. Shelley and Toon got to ski with the kids of the Kehkimin Wolastoqey language school a few times. The snow left before we could hold our planned sessions with Under One Sky but some of the participants were able to attend our ski playground event with Nordiq Canada. We also lost the snow just before our first 2SLGBTQIA+ ski. We were still able to welcome 6 participants for a hike.

After many years in the working, Killarney Lake Park got new signage. The ski playground now has its own sign with a dedication to Robert Morimanno. The signage, the grooming and the use of trails is not perfect yet at Killarney Lake Park but we keep working with the city to improve the trails condition. Our trail lead also worked with the city to improve access to the woodlot. We will keep working on these issues.

This year, we implemented the safety plan and emergency protocols developed last year. They will be reviewed during the summer and improved where needed.

One of my objectives as club president is capacity building. Two of our long-term adult instructors received training this winter to improve their skills as instructors but also to become facilitators and train instructors here at the club level. We also have Jackrabbit instructors who are in the process of becoming facilitators. A group of instructors who had started their community coaching course a few years ago were finally able to finish the on snow portion this year. Some of our volunteers also pursued their official's training at various levels. My plan as president is to keep working on capacity building to improve our self-reliance, the quality of our programs and our capacity to respond to demands for courses and events.

We're still experiencing challenges and we are working with our partners to improve these situations: infrastructure, trail maintenance and access to equipment. Despite these ongoing challenges, we have to celebrate our successes in our ever-expanding programs both in the variety and number of people we introduce to skiing in a fun and inclusive way and with the high quality and excellence seeking programs we offer.

This club is great because of its outstanding volunteers. It's wonderful to see members' initiatives such as adopting the Nordic Pulse application, creating a new sign for the Lone Pine Café, building a hot chocolate cart and planning a university ski outing. To see 50 volunteers showing up with shovels to allow us to hold 3 successful events in February with a one day notice still brings a smile to my face!

Thank you to all members, this is your club and everyone's efforts create the outstanding organization it is!

# Competitive Programs

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## Ski Team

*Anna Healy, Lead*

The Wostawea Ski Team has had another season to be excited about. As with many clubs across Canada, our challenge was snow! With that said, we made the best of it. It is a short but intense racing season for our older athletes with the highlight of having one skier crack the 13<sup>th</sup> percentile at National Championships. As we continue to gradually raise the bar at provincial and national level events, Wostawea is becoming recognized.

### *1. Expanded the Ski Team program to offer 3 levels*

- U12 Development Team - Fun, Fitness, Adventure & Challenge
  - Lead by Janice Lawrence, Etienne Dupuis & Katie Luiker.
  - 7-month program for skiers wanting to develop technical competence, athletic and social confidence in an energetic team environment. The U12 program utilized games, challenges and multi-sport activities to encourage physical literacy, speed and fitness.
  - Serves as a 'bridge' between the Track attack and Ski Team. Track Attack registrants had the option to participate in an extra session/week as a member of the Ski Team.
  - Encouraged to participate in at least one Provincial race series event.
  - Expected to participate equally in both skate and classic techniques.
  - Two U12 members qualified to race at the NORAM Youth Championships in Joliette, QC.
- U14 Development Team - Skill, Endurance, Speed, Comradery, Competition
  - Lead by Brigitte L'Heureux & Michel Poirier.
  - 7-month program for skiers wanting to develop their full athletic literacy; technique, aerobic base, speed, and strength. The U14 program offered a comprehensive approach to ski training, encompassing both physical and social aspects, providing young skiers with an enriching and empowering experience.
  - Gained access to Atlantic Canada Sport Institute for Strength and Conditioning expertise.
  - Five U14 members qualified to race at the NORAM Youth Championships in Joliette, QC.
- Senior Team - Leadership, Refinement, Responsibility, Ownership, Competition or Challenge
  - Lead by Anna Healy.
  - A year-round program to enhance fitness and/or race performance. The Senior team supports high school age students as well as students transitioning into post-secondary education who want to train and race as part of a team.
  - Participated in Eastern Canada Cup, Jr. World Trials, 2 Quebec Cups, Eastern Canadian Championships and National Championships (pewph).

- Gained access to Atlantic Canada Sport Institute for Strength and Conditioning expertise.

2. *Introduced a new fee structure*

| 2023-2024 WOSTAWEA SKI TEAM MEMBERSHIP FEES |                 |                 |                 |
|---|-----------------|-----------------|-----------------|
|   | U12 DEVELOPMENT | U14 DEVELOPMENT | SENIOR TEAM 14+ |
| Summer Training                             | n/a             | n/a             | TBD             |
| Fall Dryland Only                           | \$125           | \$125           | \$150           |
| Winter On-snow Only                         | \$200*          | \$275           | \$375           |
| Fall & Winter Combined                      | \$275*          | \$375           | \$500           |

\*includes Track Attack registration fee

3. *Coach Development & Mentorship opportunity at a National Development Team Training Camp*  
 Head Coach of Wostawea Ski Team acted as an assistant coach at a National Development Team Training camp held in Canmore and Sovereign Lake. Working alongside National Team coaches was an immeasurable learning experience to help add higher quality training environment within our region.
4. *Atlantic Canada Super Camp – October 2023*
- In collaboration with NS, PEI, Nfld and Nordiq Canada we offered a 3-day experiential training camp for all Nordic athletes aged 12+.
  - Guest coaches included Mark Arendz
  - Strengthened inter-provincial relationships between Atlantic Canada
5. *Helped advocate and lobby for distance equality among genders in all NB Cup events to align with the rest of the country*

**Competition Results for the 2023 – 2024 Season**

1. Canada Cup East (Candy Cane Cup), Nakkertok QC – December 14-15, 2023
  - 6 Senior Team Athletes in attendance
  - 1 result in the top 10% (10<sup>th</sup>/101)
  - 2 results in the top 20%
2. 2024 Nordiq Canada Selection Trials and Nordiq Cup (COC), Mont Saint Anne, QC – January 5-7, 2024
  - 10 Senior Team Athletes in attendance
  - 1 top 30%
  - 3 athletes consistently in the top 50%
3. Eastern Canadian Championships, Sherbrooke QC – February 1-4, 2024
  - 8 Senior Team Athletes in attendance
  - 2 U14 Athletes in attendance
  - 2 results in the top 20%
  - 2 results in the top 25%
  - Many top 50% performances
4. Nordiq Canada Ski National Championships, Nakkertok QC – March 9-16, 2024

- 4 Senior Team Athletes in attendance
- Wostawea collected team points for the FIRST TIME EVER!
- 1 athlete consistently was in the top 15% in their category – finishing 17<sup>th</sup>/124 participants

### **Initiatives for the 2024 – 2025 Season**

1. Better use of Social Media (Instagram) to inform members to motivate and attract more recruits
2. Develop a team Fundraising strategy to subsidise athlete travel expenses
3. Collaborate with Cross Country Skiing NB to offer a more diverse racing experience for our younger skiers at NB Cups.
4. Partnership with Salomon to procure a fleet of test skis
5. Add a couple key sponsors beyond Dainty Rice and Remsoft
6. Help further promote the Fredericton Sprints – Let's make it Bigger!!!
7. Continue UNB student recruitment
8. Consider a November early snow training camp opportunity (Sweden, Sovereign Lake, ??)
9. Build on the Jr Development program
  - a. Integration of retired Senior Team skiers as coaches
  - b. Off-snow opportunities to build technical and athletic competence in a fun team environment.
  - c. Athlete recruitment & retention initiatives

## **Masters Group**

*Fran Robinson, Lead*

This year, the Master's Ski Group met on Thursdays from 4:30 to 6 pm for a technique "clinic" followed by a group ski. With Fran Robinson as the lead this year, we had three others who offered instruction for the clinics (David Colborne, John Ball, Nathalie Comeau). We had one dry land training session prior to Christmas and planned to put more together, but fortunately we had snow to ski on so aborted any further dry land training. Clinics were similar in concept to the previous two years. Every week highlighted one ski technique (skate or classic) with the next week highlighting the other technique.

We had 20 Masters skiers signed up, a slight drop from the previous two years. Group attendance was fairly good (6-14 members each week) with a core group that consistently came out. Members indicated that they really liked the videos sent prior to the clinic about the technique we would be working on. Feedback from those that showed up was very positive.

Despite the notice in the registration that this group was for experienced skiers, we had several sign up that were beginners. Next year, we'll need to revise the wording in the registration form or consider changing the intent of the group.

## Racing Events

### Maritime Cup

*Rob Hughes, Lead*

Planning for the 2024 Maritime Cup began as usual in November 2023, and the basic sanctioning, permissions and leads were all in place by early 2024 for a race weekend of Jan 27-28 at Killarney Lake Park. Unfortunately what was not in place was sufficient snow, and ultimately in the week of January cc the decision was made to cancel the event at Killarney and stage the event in Charlo. The first NB Cup races had been scheduled to take place in Charlo in early January, but were cancelled due to lack of snow. By Jan 27 however the snow conditions at Charlo were good and the event was able to go ahead there, supported by the Les Aventuriers club. Turnout was around 60 racers and probably suffered both due to poor snow conditions generally in the early part of the season and the last minute changes to the venue. The Wostawea organising team concluded that due to what appears now to be the routine occurrence of poor snow conditions, future races may need to be planned with a backup location as standard.

### Sprints

*Kristie Heard, Lead*

Wostawea hosted a free-style sprint event intended for skiers to gain experience competing in a sprint environment. The event went well with excellent organization by the timing committee (Peter Toner, Stephen Heard).

The races started at the Wostawea Ski Terrain Park and used the skate ski technique. The sprint trail was approximately 600 m long with the racers doing 2 laps.

There was interest from the younger groups and 6 - U12 were allowed to be the fore-runners and do one lap before the sprint qualifications started.

#### **STYLE/FORMAT**

The sprint event was a King's Court format, which allows all racers 4 races. The first is a qualification round of individual starts to place the racers in the heats according to their qualification times. In the subsequent races, the racers are ranked according to their finish in each heat.

#### **PARTICIPATION**

We had 20 skiers registered for the event.

- 18 Wostaweans
- 7 – U14
- 2 – U16
- 2 – U18
- 5 – U20
- 2 – U23
- 2 open



**ORGANIZING COMMITTEE**

Chief of Competition – Kristie Heard; Assist: Eric Luiker

Race Secretariat – Marie-France Turcotte; Assist: Kristie Heard

Chief of Timing – Peter Toner

Total of 11 volunteers helped with bibs/timing/video/course

**PRICE**

- \$13 for U14 age division
- \$15 for others

**BUDGET**

- Income: \$279 from registration fees
- Expenses: \$250 from prizes (2 - \$50 gift cards to top male/female in older categories; 2 - \$25 gift cards to top female/male U14 category; 4 - \$25 gift cards for random draw)

# Ski Lessons

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## Youth Programs

*Pierre Boucher, Lead*

### Overview

What an exciting 2023 ski season. The 2023 youth program registration ended with 98 participants. With the numbers lower from the previous year, we were able to go back to one group session. Schedule time from 10AM to 12PM. All lessons were offered at Killarney Lake Park.

The season started with two cancelled ski lessons on January 6<sup>th</sup> & 13<sup>th</sup>, 2024 due to the lack of snow. Ski lessons started on January 20<sup>th</sup>, 2024.

The Maritime Cup, initially scheduled to be hosted by Wostawea on January 27<sup>th</sup>, was moved to Charlo NB, where a ski lesson was able to be held.

In the end, we were able to successfully offer six of the eight planned lessons. Nordiq Canada event held on February 24<sup>th</sup> at Killarney Lake, where skiers were able to benefit from different activities.

Unfortunately, the March 2<sup>nd</sup> Fun Day event had to be cancelled due to safety concerns, icy conditions.

### Instructors

In all, we had 27 instructors, of which approximately 4 new instructors volunteered this season. We anticipate needing approximately the same number of instructors' next season. Unfortunately, we did not have the chance to offer a coaching clinic this season, hoping this will be done prior or during the next ski season.

One attempt was made to host a L2T coaching clinic, this was cancelled since the number of participants was low.

This season, we had instructors that were available to fill in certain open spots throughout the season, which helped out tremendously.

Recruitment of instructors has been a little challenging, but we did manage to fill in all the open spots for the 2024 season. A plan would need to be looked at for future seasons.

### Group Warm Up

A warm welcome was provided and given to Laura Davey. Very exciting and a great way to start ski lessons. Laura was available for both youth ski groups, MCAF, etc.

## Recommendations for next season

- **Training:** A coaching clinic (community coaching) is being scheduled towards the end of the year, should also be looking the Learn to Train clinic as well. We have some instructors interested, and we need more in order to fall under the Nordiq rules.
- **Recruitment:** Can be challenging, looking for ideas to attract additional instructors.
- **Fun Day:** Schedule Fun Day on the seventh week of the scheduled ski season.

In closing, we had a great 2024 ski season, thanks to all the volunteers for making this happen. To all volunteers, coaches, and parents that contributed in many ways are the reasons why our cross-country ski club is so successful!

## Adult Programs

### Adult Lessons

*Ernie MacGillivray, Lead*

We can sum up the season as short, but sweet.

The short season provided opportunity for only six sessions, rather than the eight planned, but we had six consecutive sessions with good to excellent conditions. Student participation was high and they made good progress over the six weeks.

We had 36 students in 5 groups, 4 beginner groups and 1 intermediate group. The late start to the season clearly discouraged people and registrations were down about 40% from last year.

We had only 16 active instructors, compared to 20 last year, but that was sufficient for 3 instructors per class.

Looking ahead, our instructor cadre needs to grow a little. We have just created a web site for coaches with relevant resources for instructor administration and development, detailed lesson plans, drills, videos.

Nordiq Canada has recently developed new resources for adult instruction and we hope to be able to conduct instructor orientation workshops before next season. We had two instructors attend a three day adult instructor workshop in Charlo, and we hope to have more instructors attend this training in future.

Feedback from the students in our intermediate group led by Rob Hughes was very positive and we intend to offer intermediate level instruction next year.

## Skate Ski Technique Clinics

*John Ball, Lead*

For several years Wostawea has hosted skate ski clinics for beginning and intermediate skate skiers early in the season. Usual registration has been 30 or more, but this year we had just 10. Two volunteer coaches offered excellent instruction over two Saturday afternoons: Nathalie Comeau to beginners and Eamonn Lynch to intermediates, with program lead John Ball helping with the larger beginner group. Participants had positive feedback and said they felt they'd learned a lot and had a good foundation to build on for the rest of the season.

## Outreach Programs

### General

*Mary Murdoch, Lead*

Thanks to speedy work by our Prez, Nathalie Comeau, we were successful in landing a grant of \$10,200 from Nordiq Canada and Sports Canada to support our outreach activities. This funding is so important to allow us to offer outreach programs free-of-charge, including providing ski gear for skiers to use. For 2025, we hope to make our ski inventory more generally available to club members and new skiers for use during programs and when we have the lodge rented.

### Learn to Ski for Newcomers to Canada

*Mary Murdoch, Lead*

In 2024 we partnered for our sixth year once again with the Multicultural Association of Fredericton (MCAF), welcoming 52 newcomers from about nine countries of origin. Over six lessons with about 20 volunteer coaches, participants learned the basics of cross-country skiing. Although snow conditions were less than ideal, we made the most of it. We had a great time getting to know the new skiers and CBC's Lars Swarz did a special video news item, interviewing coaches and skiers. The demand was high this year with over 170 people signing up for a limited number of spaces. We are exploring options with MCAF to encourage more consistent participation in 2025 so that skiers can get the most out of this program.

We have a superb team of volunteer coaches, most of them returnees from previous seasons. Special thanks to five people: 1) our partner in crime, Anna Ivanova from MCAF who promoted the program and handled registration; 2) our lead coach and positivity influencer Toon Pronk for drawing in our volunteer coach team and keeping us all motivated despite low snow pack; 3) attendance tracker and clipboard king, Dan Beaudette; 4) our very own Barbie, Laura Davey, leading the dance warm-up; and 5) organizer extraordinaire, Kristie Heard.

## Indigenous Outreach

*Mary Murdoch, Lead*

Once again, the dynamic duo of Shelley and Toon Pronk took the kids and teachers at Kehkimin Language School out for ski fun on the Killarney Park Trails. Thank you to Lisa Perley Dutcher at the school to welcome and encourage this activity.

For Under One Sky, we had a fun afternoon with Candace Paul and six youth, led by our energetic volunteers Moon Joyce and Don Wright. This coincided with full day of activities hosted by Nordiq Canada reps Jesse Cockney and Ilona Gyapay, including ski jumping at the newly opened Ski Playground and target shooting with laser guns.

## Nordiq Canada Ski Playground Event

*Nathalie Comeau, President*

In early January, we were contacted by Jesse Cockney of Nordiq Canada. Nordiq Canada had just gotten some funding from Sports Canada to team up with Biathlon Canada and Nordic combined Canada to visit ski playgrounds across the country and bring events of the three sports for people to try. They wanted to know if we were interested in hosting such an event.

In Wostawea fashion, with little snow and a short winter already packed with activities, we said yes! Jesse Cockney and Ilona Gyapay from Nordiq Canada arrived in Fredericton on February 22<sup>nd</sup> with ski jumping equipment, laser rifles and about 20 sets of cross-country skiing equipment. On February 23<sup>rd</sup>, Jesse, Ilona and a few Wostawea volunteers built ski jumps and prepared the ski playground for the next day.

Jesse is a two-time Olympian, First Nation mentor and coach. He got to ski with a small group of students and instructors of the Kehkimin Wolastoqey language school. In the afternoon, Jesse gave a short training to 7 Wostawea volunteers ready to help with the event the following day.

On February 24<sup>th</sup>, Jackrabbits group got to try all these fun events. It was so much fun to see kids and parents try to ski jump! Some of the MCAF skiers also tried the various events. We had skiers who came by in the afternoon specifically to try biathlon or ski jumping. A few families came to try skiing for the very first time.

In the afternoon of February 24<sup>th</sup>, we held a short ceremony to officially open the ski playground. Jesse and Ilona presented a Nordiq Canada jacket to Eric Luiker, in recognition for all his hard work in seeing the ski playground project through.

It was an honor and a pleasure to host two wonderful athletes from Nordiq Canada. They brought enthusiasm, energy and expertise. Wostawea volunteers again were responsible for such a wonderful event!

## 2SLGBTQIA+ Introduction to Skiing

*Nathalie Comeau, President*

We wanted to expand our outreach programs to a new equity deserving group this year, the 2SLGBTQIA+ community. We planned and advertised an event for March 2<sup>nd</sup>. We had 10 participants registered for an afternoon of introduction to cross-country skiing.

Unfortunately, the weather did not allow us to ski on March 2<sup>nd</sup>. We notified the registered participants that we would still like to welcome them for a hike. We had 6 participants show up. We introduced them to a few coaches and to our equipment and regular training fields. We hiked for a little over an hour with a stop at the Lone Pine café. It was a beautiful day to be outside and everyone had a smile on their face despite the lack of snow!

Hopefully, when the snow comes for next ski season, these participants will be back for on snow fun!

## Try Skiing for University Students

*Carolyn MacDonald, Lead*

New this year, we offered an initial try skiing event for UNB students in early March. Although the interest was high, the snow was “low”, and so we unfortunately had to cancel the event. We look forward to getting this moving in 2025!

## Hot Chocolate

*Pierre Boucher*

The hot chocolate booth had a steady flow of skiers for the Saturday morning youth ski lessons. Shana, as our lead and Guin helping out. Big shout out to Shana and Guin for volunteering their time! After the youth lessons, the hot chocolate was left setup for the MCAF program with enough hot chocolate.

New addition to Wostawea is the hot chocolate cart. Built by Stepen Boucher for the hot chocolate break. We hope the cart will be enjoyed for many years to come!

## Recommendation for the next season

- **Recruitment:** Looking for ideas to recruit additional volunteers.

## Recreational Programs

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### Sunday Ski Tours

*Liz Smith, Lead*

The Sunday Ski Tour Lead for Wostawea regrets to report that there were no Sunday ski tours during the winter of 2023-24. It was a winter not conducive to back-country exploring because of lack of reliable and at least somewhat safe conditions that would last long enough to prepare ahead and ski a course. On a positive note, we have several new possible sites for ski tours if Mother Nature cooperates in the future. For example, David Palmer, Eric Hadley and Rob Hughes and their keen band of volunteers have been clearing trails on the McMurtrie land in Silverwood. Peter McMurtrie has been very encouraging and generous towards this endeavour. This would be a great site for a tour because of its proximity to Fredericton.

Other new -to-us sites lie above the usual snowline in the Stanley area.

There will be many possibilities if snow conditions improve next winter!

### Loppet

*Ron Smith, Lead*

What a winter. Given the lack of snow, holding the 2024 loppet was really questionable up to the week before. However, the cross-country community never fails to come through when needed! Over 50 volunteers descended upon Killarney Lake Park over three days to shovel snow onto the trails. Moving the snow combined with outstanding work by the City of Fredericton groomers enabled the 2024 loppet not only to be held, but to be a resounding success.

Over 140 skiers enjoyed almost perfect conditions. Thank you all!

In addition to the snow shovellers, the loppet would not have been possible without the help of over 20 other volunteers. Rather than listing everyone and running the risk of missing someone, please accept all of our sincere thanks for your enthusiastic help. We also want to thank the Saint John Ambulance team for being there ready to help. Fortunately, their services were not required this year.

Last but not least, this year for the first time, two families shared in winning the prestigious Morimanno Cup: Congratulations to the 'Ferguson – Mooers' and the 'Couture – Popescu' families. Families enjoying this wonderful sport is an important part of what this cup is dedicated to.

### Para Skiing

*Dorothy Drost, Lead*

This was my second year being the Paranordic skiing coordinator for Wostawea.

The main event of our season was a “Have a Go” day. This is a coordinated event organized by Jamie Randall and Sally Hutt from ParaSport NB and Wostawea that allows individuals to try sit skis. Many of the members of our club participated in the event and had an opportunity to learn more about para skiing.

I had the opportunity to meet with some individuals with mobility issues outside of this event who wanted to try using a sit ski.

I also had the opportunity to ski with one of our club members who is visually impaired.

The main concern of individuals in our area who use sit skis is accessible parking near our trails. Although this is an issue that the club has looked at over the years it continues to be a challenge.



# Vulnerable Sector Checks & Coaching Certification Database

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*Ron Smith, Lead*

The safety of participants, coaches and volunteers in all the Wostawea programs continues to be at the forefront of all Wostawea programs. The 2023-2024 season was the third year of Wostawea's updated enhanced security program. The executive continues to ask all coaches and volunteers to undergo vulnerable persons checks (VPC). Your executive maintains a record system such that the security checks are current and that as new volunteers and coaches join the ranks, they likewise have a current VPC.

Nordiq Canada now requires coaches and volunteers working with youth and vulnerable adults to take additional on-line training. The two training modules: "Safe Sport and Understanding the Rule of Two" further help ensure that coaches and volunteers have the knowledge and skills needed to ensure the safety of both leaders and participants.

Training is an important part of ensuring that coaches have the tools they need to deliver quality programs. This is an ongoing process, and we thank the many coaches who have recently taken training and for those who continue to advance their coaches skills through continuing education and advanced certification training. To all members of Wostawea, if you ever have any questions or concerns, please do not hesitate to contact yours truly, or any member of the Executive.

# Trails

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*David Cameron, Lead*

## **KINGSWOOD/UNB WOODLOT**

This past season was challenging - slow starting and finishing early.

For this season, we again only had two approved access locations: Kingswood-Radisson and Lian street. Some skiers do access the trails through access points which are unsafe and not approved by Wostawea. Both approved access points have limitations.

We are in discussions with UNB, city of Fredericton, and the Capital Region Services Commission to see how we can get better and safer long-term access to the woodlot trails, with adequate parking. Meanwhile, we plan on making improvements this year to the Lian entrance to facilitate grooming from that location in minimal snow conditions. The planned improvements in the past year did not materialize due to the contractor not being available.

Our three snowmobiles allowed us to groom the trails effectively when there was snow. As soon as there was sufficient snow, our groomers did an admirable job of keeping the trails in good shape. The work done in the fall: brushcutting the trails and volunteer trimming really helped in getting good results for the grooming.

The Nordic Pulse app for showing the trail status, as well as the blog is appreciated by members. We must remind members that we do not have exclusive access to the UNB woodlot, but in general, we are fortunate that the limited access does not encourage other users. A few skiers think they don't need to join Wostawea to use the woodlot, forgetting that grooming is only possible with funds from membership fees and donations. Wostawea spends over \$9000 per year on trail preparation and grooming.

We are also in the early stages of looking at "next generation" grooming equipment, to supplement snowmobile usage when conditions demand it. This needs further research and a resolution to where we store equipment which depends on better access.

## **KILLARNEY LAKE**

This past year, the city upgraded trails as equipment became available from their fleet.

Unfortunately, due to lack of equipment availability and inclement weather, some drainage work and brushcutting of the trails could not be completed in the fall, which gave additional challenges to the groomers and skiers when the snow came.

Once snow came, grooming took place using the side by side/ginzu initially, and then the Pisten Bully when conditions allowed. This season the PB was only used for maybe 5 days and then needed some repair, and the low snow conditions after repair prevented it from being used again.

The programs were curtailed because of the poor snow conditions, and the Maritime cup scheduled to be held at Killarney was moved to Charlo where there were reasonable, but not great snow conditions. The sprint/loppet weekend was also in danger of being cancelled, but by this time there was snow available for “farming”. A call went out for volunteers and over 3 days, approximately 50 volunteers shoveled snow from the sides onto the trails and the ski playground and had fun doing it! The city was also able to use a loader to move snow from the field adjacent to the car park onto the stadium 1, and the trails leading away from the stadium for about 100 metres. This enabled us to maintain the Saturday programs and host the sprints and the loppet. It was also adequate to have the programs the following weekend as well as the Nordic Canada event.

We learned some lessons from this difficult winter.

We will continue to work with the city to see how improvements can be made regarding consistency of grooming and trail preparation.

Design work for homologation of trails is scheduled to start in March, and hopefully work on those trails can be started this year, so we can host a successful Maritime Cup next season, as a first step in getting a bigger ski event in the park.

Unauthorized vehicles (mainly ATV's) continue to periodically access the park, damaging the groomed trails and threatening skiers. The city does not yet have a solution to this problem, although a new gate will be installed at the bottom of trail#7 this year.

New signage has been installed in the park, showing winter trails as multi use, walking, snowshoe and ski trails. Reception has been mixed: the quality of the signs is excellent, but some skiers find the locations incorrect, and not all signs are yet installed.

Walkers have generally ignored the signs, walk wherever they want, and do not respect the ski trails. Education of park users is expected to improve trail conditions, but how that can be done is unknown. Different master signage will be used for summer use.

Signage for the terrain park, now the “Ski Playground” is in place, and it was officially opened on April 24. Some other improvements are planned. During part of the past short season, the exposed location of the trail, as well as the Stadium 1 area in general became very icy, was difficult to groom and was unsafe to ski.

Trail improvements such as drainage etc. are planned by the city for this year.

## **GENERAL**

The past couple of winters may be the effect of climate change, and we must consider this in any trail improvements/equipment in the future, and possibly snow making equipment to supplement natural snow, as has been used in some other ski areas. This may become more relevant if we are to host bigger events at Killarney.

# Communications

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*Nathalie Comeau, President*

This year a team of volunteers worked together to maintain communications with the membership and the public.

## **1. Direct Member Communication: Digital Newsletters and Announcements**

- **WEEKLY NEWSLETTERS:** Weekly newsletters were sent to members from the end of December 2023 to early March 2024 during the busiest ski season. Prior to this period, in December and after in March and April, newsletters were sent every 2 weeks.
- **ANNOUNCEMENTS:** In addition to the weekly newsletters, announcements were emailed to members to highlight information of a more pressing or emergent nature.
- **CONTENT CONTRIBUTORS:** A team of newsletter contributors provided valuable story ideas, content, and photos throughout the season.

## **2. Social Media - Facebook and Website**

- **FACEBOOK:**
  - Facebook engagement was maintained throughout the season with periodic posts of club programs and events, as well as ongoing responses to skier inquiries.
  - Wostawea received 35 messenger inquiries about our different ski programs and events and inquiries about ski rentals.
- **WEBSITE:** Wostawea's website remains a popular communications tool. Throughout the season updates were made to website pages as needed.

## **3. Email Communication**

- Wostawea received approximately 200 email inquiries during the 2023-2024 season. Efforts are made to reply to respond to inquiries as quickly as possible although when email traffic is especially high, response times may take longer than expected.

## **4. CBC Contribution**

- In December and early January, our president gave interviews to CBC both for the CBC morning show on the radio and a video interview for the website.
- CBC created 3 great videos about our activities that were on their website: paraski go-day, outreach programs and our shovelling volunteers who showed up to ensure we could hold our loppet.

## **RECOMMENDATIONS FOR COMMUNICATIONS**

### **1. Increase Facebook Engagement**

- Create a content calendar to maintain a more consistent Facebook presence. While newsletters were posted each week and a variety of special announcements were posted throughout the season, a planned approach via Facebook would be beneficial and would enhance engagement. Facebook events could be created throughout the season to inform members of upcoming activities and to promote them.

- Better integrate the competitive groups on the Facebook page with regular updates about their activities. Designate a social media coordinator from the competitive sector to provide regular content.

## **2. Enlist Support of Volunteer to Respond to Email Inquiries**

- Responding to emails over the course of the season is a challenge for one person to lead. Recruiting a dedicated volunteer to respond to emails in a timely manner is suggested.

## **3. Enhance Earned Media Profile**

- A stronger partnership with CBC radio and CBC television is needed to profile club activities and achievements throughout the season.
- The Daily Gleaner has been a strong media partner in the past; we will continue to provide the Daily Gleaner with story ideas and contacts and will continue to encourage them to publish stories of the club.

## **4. Update Website**

- Make updates and corrections to the website as pointed out by members and executive members.
- Add a Coach's Corner to give our coaches easy access to material for planning lessons and instructing various groups.
- Add our Head coach profile and more information on the competitive programs.

# Member Engagement

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*Lise Bleau, Lead*

## **ACTIVITIES PLANNED/COMPLETED**

1. *Volunteer Appreciation Evening*. Held at The Landing on June 1, 2023 to celebrate the support by the Club's volunteers. The Nancy Hamilton Award was given to Donald Wright in presence of Nancy Hamilton's family members.
2. *Frosted Bites* events were planned on 4 Sunday afternoons but only 3 events took place in February and the 4th (March) event was cancelled due to lack of snow. This was sponsored by CCNB through their Recreational Grant. Members mingled while enjoying free hot drinks and sweets. Non-members were encouraged to join and it seems to have been fruitful.
3. *Lunar Ski*. After a few years of hiatus, the once popular ski outing at night with headlamps was planned but had to be cancelled due to poor ski conditions.

## **ACTIVITY PENDING**

The annual Volunteer Appreciation event will take place at The Landing on April 18, 2024. All 2023-2024 volunteers will be invited.

## **PLANNING FOR 2023-2024**

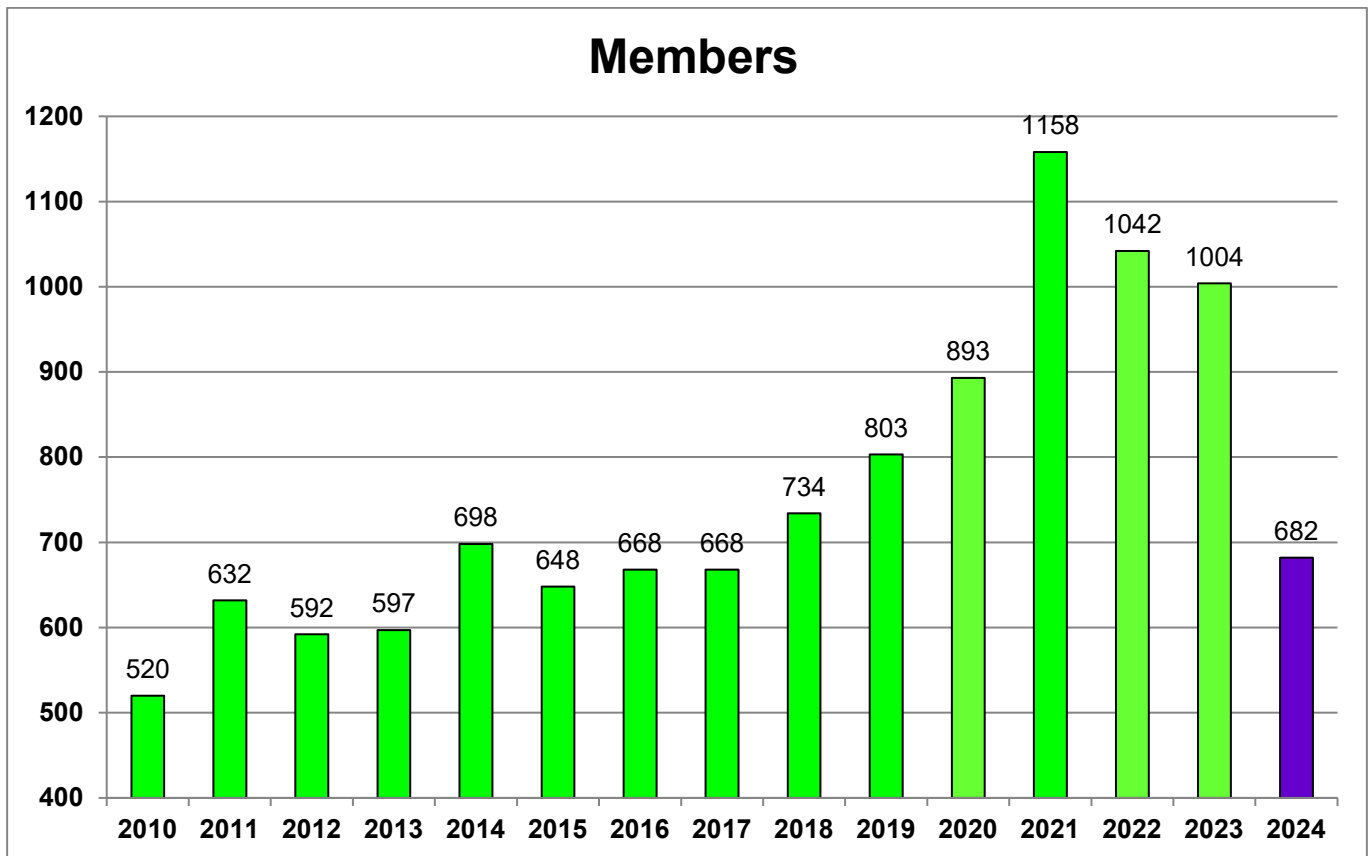
1. Return to 2 Frosted Bites events, one at Killarney Lake Park and one at the UNB woodlot.
2. Offer Lunar Ski with apres-ski based on weather and conditions (be flexible on dates).
3. Support members' initiatives such as Try Skiing for UNB students and Faculty.

# Membership

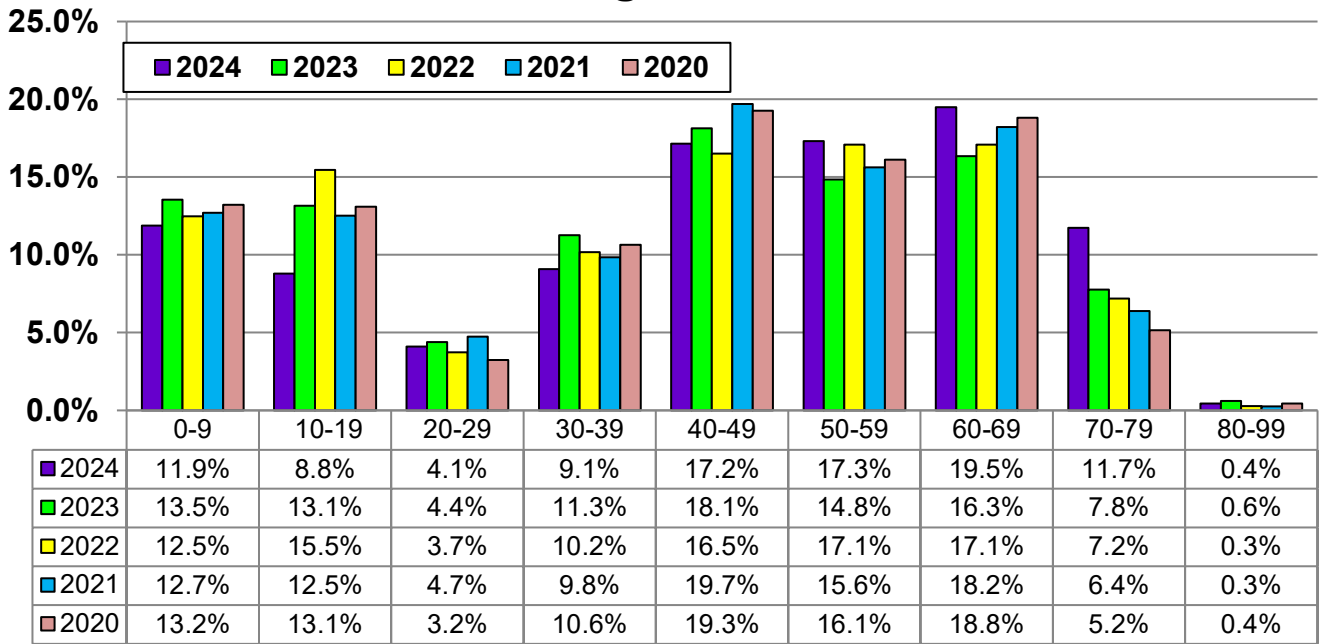
*Ian Burgess, Treasurer & Registrar*

## SUMMARY

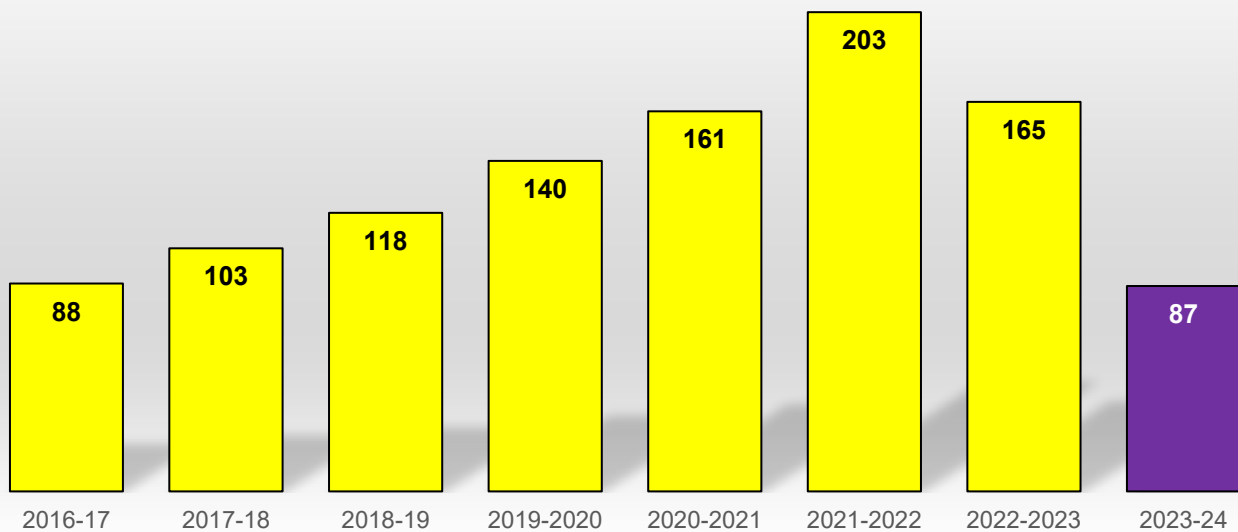
- We had at 682 people register this year; this is much lower than last year's number of 1004 members. Pretty obvious that a late start and inconsistent snow conditions are the main factors.
- A small shift in the age distribution with increases in the 50-69 age categories.
- Jackrabbit number were much lower this; 87 this year vs. 165 last year.
- Adult classes, too, were much lower this year; 61 this year vs. 38 last year
- Ski Team had 33 members
- No Maritime Cup to report on as it was held in Charlo this year due to poor snow conditions at Killarney Lake.
- Loppet number were decent at 128 participants; certainly, below last year's number of 161 participants but in line with all other number this year.



## Member Age Distribution

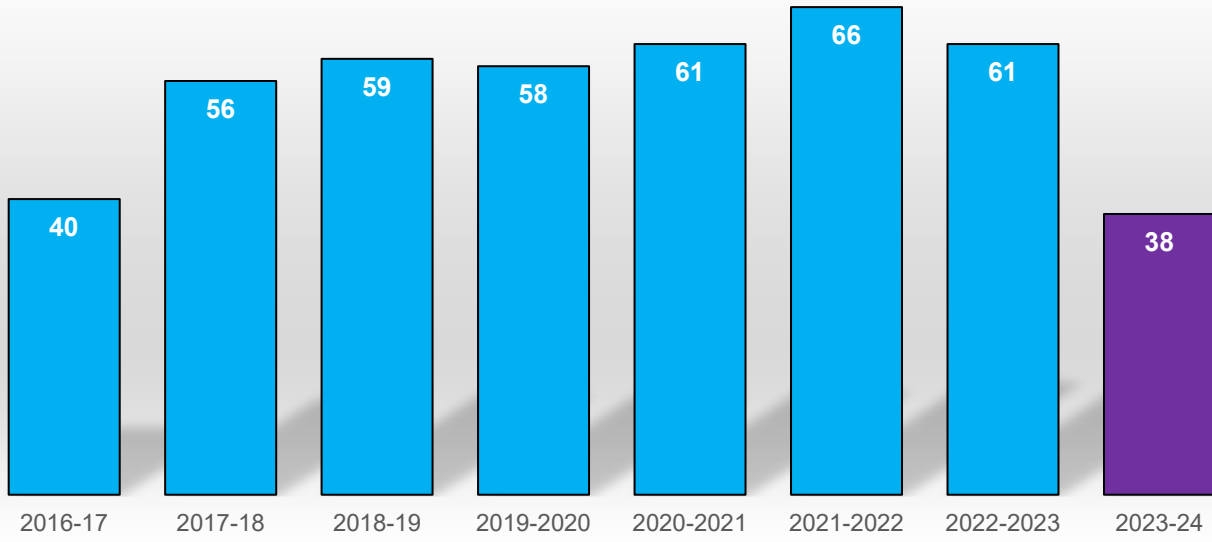


## Jackrabbit/Track Attack/Development

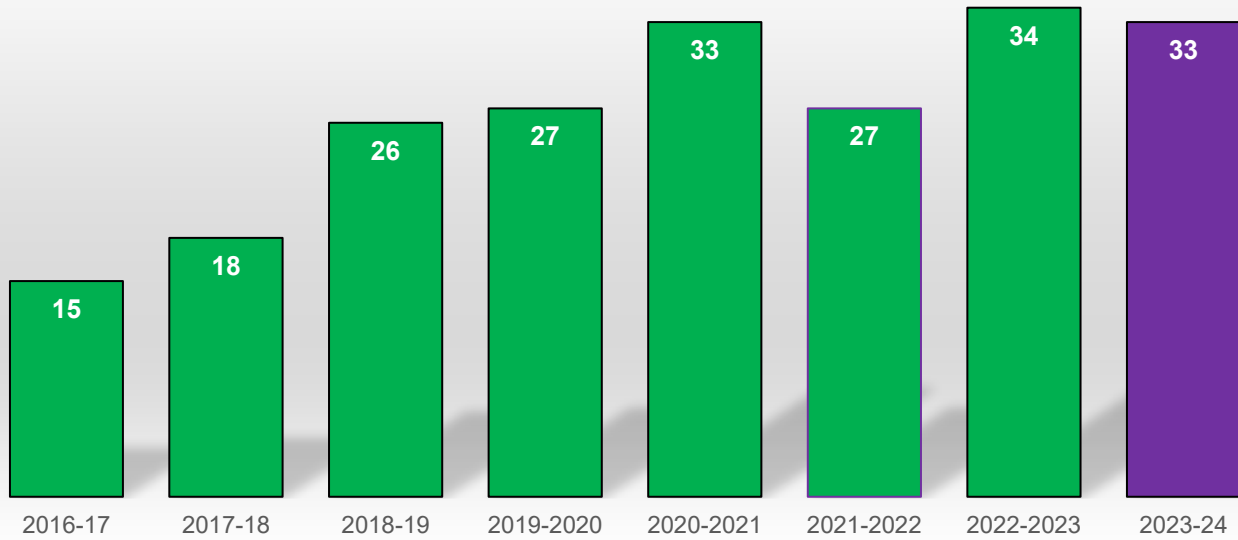




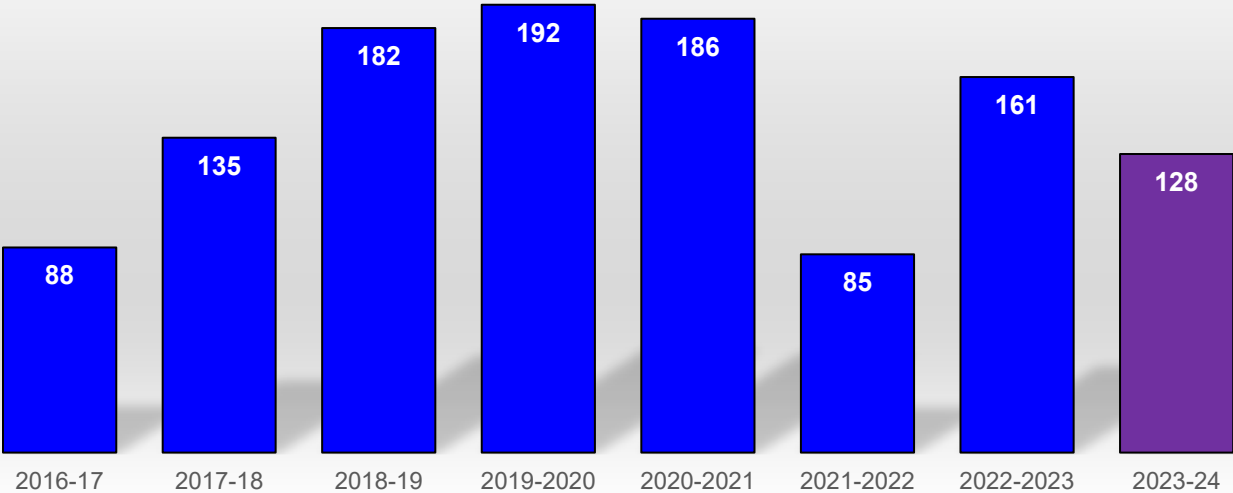
## Adult Classic Lessons



## Ski Team Members



# Loppet Participants



# Finances

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*Ian Burgess, Treasurer & Registrar*

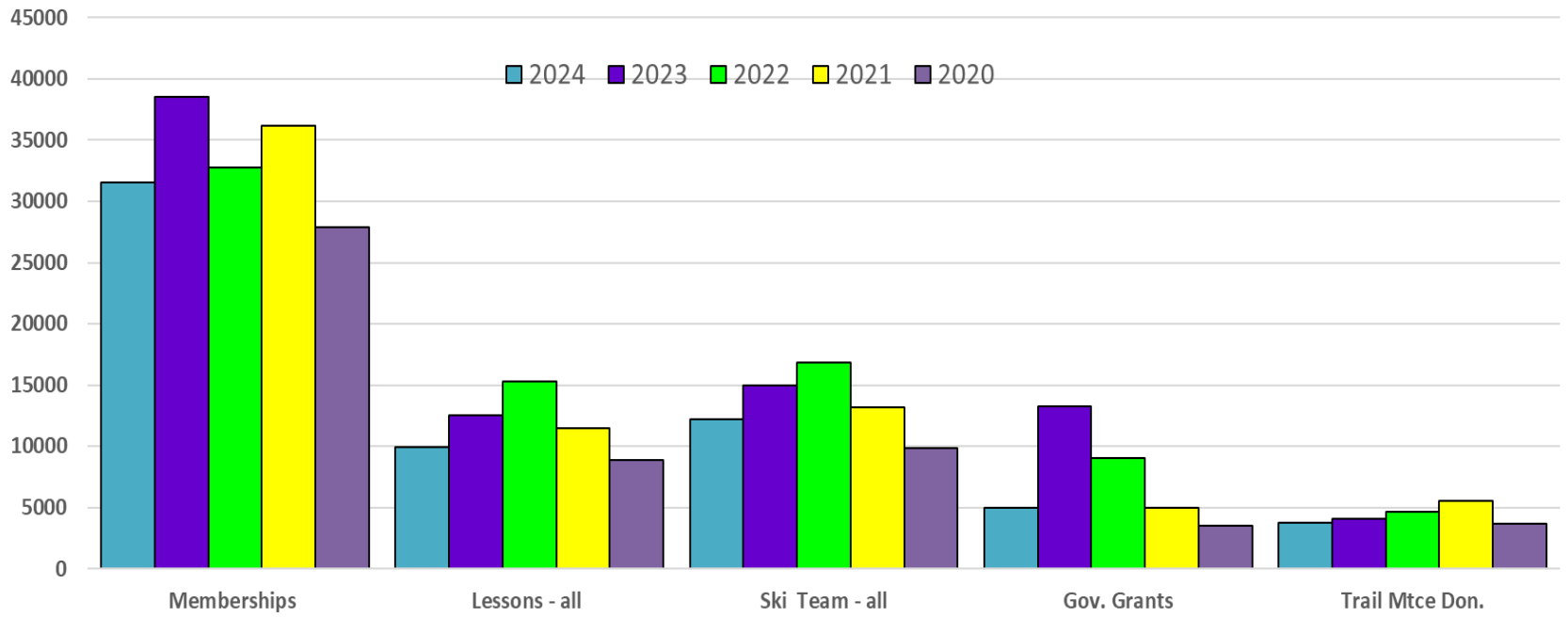
## SUMMARY

- We ran a deficit in operating revenue of \$5,591; out balance is now \$45,039. This is mainly due to the shortfall in donations for the Head Coach Position. The sponsorship campaign is just being formulated to raise money to support this position and to pay the shortfall for the past two seasons. Other extraordinary expenses are the accounting software that was purchased for a 6-year subscription (\$4427) and having two volunteers' events in one year (\$3180); last year's occurred in June; this year's will be in April; i.e. in the same fiscal year.
- The Head Coach position received \$17,000 in donations (\$10,000 from Nordiq Canada and \$7000 in corporate donations). The Ski Team also provided \$4200 from their savings for this position.
- Trails operating expenses were higher this year due to equipment maintenance costs. The general membership provides strong support for Trails grooming with donations of \$3760. We set aside our normal \$6000 to the Capital Equipment Maintenance Fund.
- The Ski Team team has to raise its own funds and is responsible for its own budget; excepting that the club provides a bursary of \$1000 each year to support a member going to the Nationals. With the increase in Ski Team fees, they were able to provide the surplus of \$4604 towards the Head Coach Position.
- The Jack Rabbit and Adult Lessons contribute \$4978 and \$1974 respectively in net funds to the club. Many thanks go to the volunteers for support in these programs.
- The club's physical assets now total \$163,411 at purchase value. \$4,012 worth of assets were added this fiscal year; bushsaw and chainsaw for trails, skis and a sound system for MCAF, and classic roller skis for Track Attack.
- Trails for Life – there were no expenditures from this fund this year. The present unspent balance is \$22,415 and is designated for the ski terrain park and a storage facility, both at Killarney Lake.
- We added \$1000 this year to the Ski Terrain Park fund. We now have a total of \$11,371 for signage and infrastructure improvement.
- This will be a record number of donations this year; a total of \$45,728. A large amount was for the Head Coach position (\$20,000), MCAF (\$10,500) and Under one Sky (\$3750).

## REVENUE

| <b>Budget Revenue 2023 - 2024</b>       |             |                     |                       |                |                         |                   |
|---|-------------|---------------------|-----------------------|----------------|-------------------------|-------------------|
| <b>Description</b>                      | <b>Code</b> | <b>Budget</b>       | <b>Actual<br/>AGM</b> | <b>To Come</b> | <b>To May<br/>31/24</b> | <b>Difference</b> |
| Membership - total *                    | 4601        | 21,182              | 19,910                |                | 19,910                  | - 1,272           |
| N.B. Govn Grant - General club          | 4602        | -                   | 1,000                 |                | 1,000                   | 1,000             |
| N.B. Govn Grant - Ski Team              | 4603        | -                   |                       | -              | -                       | -                 |
| N.B. Govn Grant - Head Coach            | 4604        | -                   |                       | -              | -                       | -                 |
| N.B. Govn Grant - Trails infrastructure | 4605        | -                   |                       |                | -                       | -                 |
| Nordiq Canada - Head Coach              | 4606        | 10,000              | 10,000                |                | 10,000                  | -                 |
| MCAF Donations                          | 4607        | 2,500               | 10,200                | 520            | 10,720                  | 8,220             |
| Youth Lesson registrations              | 4610        | 9,585               | 7,555                 |                | 7,555                   | - 2,030           |
| Adult Lesson registrations              | 4611        | 2,970               | 3,200                 |                | 3,200                   | 230               |
| Ski Clinic Fees                         | 4612        | 1,300               | 500                   |                | 500                     | - 800             |
| Ski Team Registration                   | 4613        | 12,250              | 10,659                |                | 10,659                  | - 1,591           |
| Ski Team Masters Registrations          | 4614        | 1,500               | 1,100                 |                | 1,100                   | - 400             |
| Dryland Training Registration           | 4615        | 1,350               |                       |                | -                       | - 1,350           |
| General Club Donations                  | 4620        | 940                 | 1,678                 |                | 1,678                   | 738               |
| Trail Maintenance Donations             | 4621        | 4,075               | 3,760                 |                | 3,760                   | - 316             |
| Ski Team Donations                      | 4622        | 1,000               | 480                   |                | 480                     | - 520             |
| Dryland Training Donations              | 4623        | -                   |                       |                | -                       | -                 |
| Head Coach Position Donations           | 4624        | -                   | 7,000                 |                | 7,000                   | 7,000             |
| Maritime Cup Registrations              | 4630        | -                   |                       |                | -                       | -                 |
| Maritime Cup Sponsors/Donations         | 4631        | -                   |                       |                | -                       | -                 |
| Loppet Registrations                    | 4640        | -                   | 3,595                 |                | 3,595                   | 3,595             |
| Loppet Sponsors/Donations               | 4641        | -                   | 500                   |                | 500                     | 500               |
| Sprint Race Registrations               | 4645        | -                   | 279                   |                | 279                     | 279               |
| Sprint Race Sponsors/Donations          | 4646        | -                   |                       |                | -                       | -                 |
| Hot Chocolate Program Donations         | 4650        | -                   |                       |                | -                       | -                 |
| CCNB Community Outreach                 | 4651        | -                   |                       |                | -                       | -                 |
| Indigenous Outreach                     | 4652        | 5,000               |                       |                | -                       | - 5,000           |
| Swag sales                              | 4653        | 500                 |                       | 1,500          | 1,500                   | 1,000             |
| Carabiner Cup Sales                     | 4654        |                     |                       |                | -                       | -                 |
| Frosted Bites - CCNB Donation           | 4655        | 750                 | 686                   |                | 686                     | - 64              |
| Asset Sale                              | 4660        | -                   |                       |                | -                       | -                 |
| Trails for Life                         | 4661        | -                   |                       |                | -                       | -                 |
| <b>Total Operating Revenue</b>          |             | <b>74,902</b>       | <b>82,101</b>         | <b>2,020</b>   | <b>84,121</b>           | <b>9,218</b>      |
| * Includes only the revenue to the club |             |                     |                       |                |                         |                   |
| LEGEND                                  |             |                     |                       |                |                         |                   |
|   |             | Ski Team Revenue    |                       |                |                         |                   |
|   |             | Head Coach Position |                       |                |                         |                   |

### Top Revenue Categories



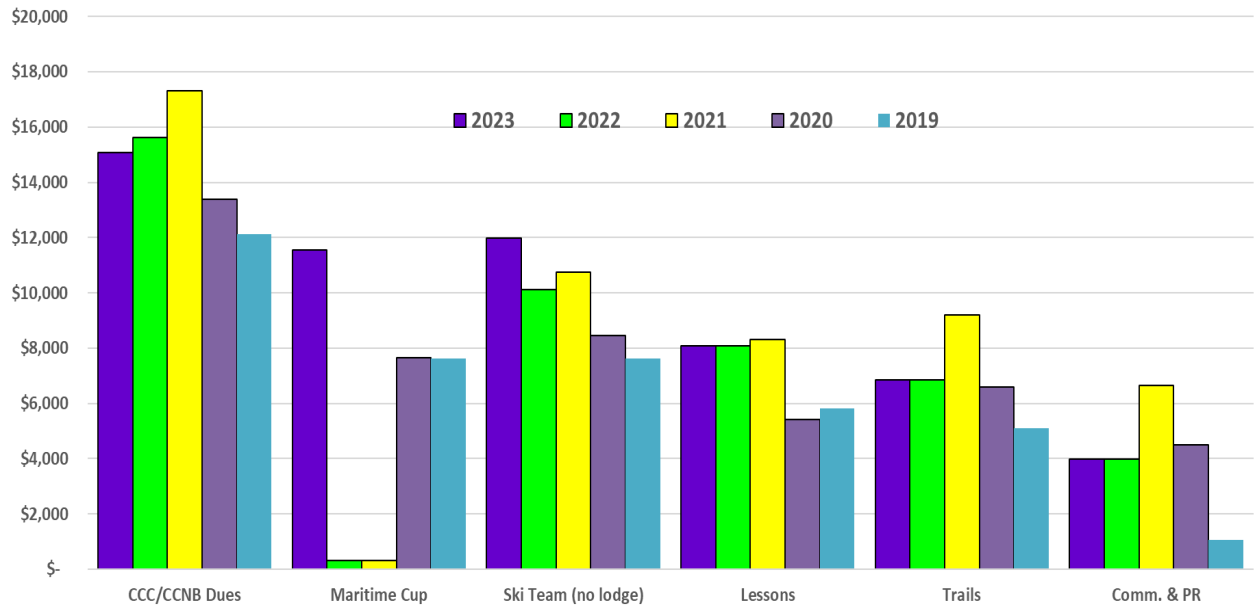
## EXPENSES

| Budget Expenses 2023 - 2024 |   |      |               |              |              |               |                |
|-----------------------------|---|------|---------------|--------------|--------------|---------------|----------------|
| Area                        | Description                                   | Code | Budget        | Actual AGM   | To Come      | May 31/24     | Difference     |
| <b>General</b>              | Killarney lodge rental                        | 5401 | 550           | 751          |              | 751           | - 201          |
| Nathalie                    | Misc. (mailbox, stamps, office supplies)      | 5402 | 415           | 415          |              | 415           | - 0            |
|                             | Open House                                    | 5403 | -             |              | -            | -             | -              |
|                             | Annual General Meeting                        | 5404 | 140           |              | 140          | 140           | -              |
|                             | Provincial Exec. Meetings - Expenses          | 5405 | 100           |              | 100          | 100           | -              |
|                             | Miscellaneous Bank Fees                       | 5406 | 50            | 163          | 10           | 173           | - 123          |
|                             | Nancy Hamilton Award                          | 5407 | 288           |              |              | -             | - 288          |
|                             | Nametags - Exec                               | 5408 | 50            |              |              | -             | - 50           |
|                             | SAGE Software Subscription Fee                | 5409 | 4,427         | 4,427        | -            | 4,427         | - 0            |
|                             | Membership Refund                             | 5418 |               | 741          |              | 741           | - 741          |
|                             | <b>Sub-total</b>                              |      | <b>6,020</b>  | <b>6,497</b> | <b>250</b>   | <b>6,747</b>  | <b>- 727</b>   |
| <b>Trails</b>               | Equipment maintenance & rental costs          | 5421 | 5,000         | 2,662        | 300          | 2,962         | - 2,038        |
| David                       | Gas - Avg last 3 years                        | 5422 | 1,641         | 1,051        | 100          | 1,151         | - 490          |
|                             | Miscellaneous - Wood lot deposit              | 5423 | -             |              |              | -             | -              |
|                             | Ski-Doo insurance                             | 5424 | 1,428         | 1,947        | -            | 1,947         | - 519          |
|                             | Groomer thank-you                             | 5425 | 315           |              | 315          | 315           | -              |
|                             | Trail Signage/Fencing                         | 5426 | 300           | 17           | -            | 17            | - 283          |
|                             | Ski-Doo/Trailer Registrations                 | 5427 | 150           | 193          |              | 193           | - 43           |
|                             | Trails Maintenance Contractor                 | 5428 | 1,305         | 993          |              | 993           | - 312          |
|                             | Nordic Pulse                                  | 5429 | 1,150         | 1,150        |              | 1,150         | -              |
|                             | Equipment- Chain Saw, Bush Cutter             | 5430 | 1,800         | 1,712        |              | 1,712         | - 88           |
|                             | <b>Sub-total</b>                              |      | <b>13,089</b> | <b>9,724</b> | <b>715</b>   | <b>10,439</b> | <b>- 2,650</b> |
| <b>Ski Team</b>             | Killarney Lodge Rental                        | 5441 | 1,837         | 1,307        |              | 1,307         | - 530          |
| Eric                        | Facility Rental (YMCA, City Gyms)             | 5442 | 750           | 173          | 550          | 723           | - 28           |
|                             | Roller Skis/Repairs                           | 5443 | 250           |              |              | -             | - 250          |
|                             | Coach thank-yous                              | 5444 | 1,200         |              | 1,200        | 1,200         | -              |
|                             | Waxing Supplies                               | 5445 | 1,000         | 1,948        |              | 1,948         | - 948          |
|                             | Coach Training                                | 5446 | 2,500         |              |              | -             | - 2,500        |
|                             | Clinic/Visiting Coach                         | 5447 | -             |              |              | -             | -              |
|                             | Coaching Support/Team Equipment               | 5448 | -             |              |              | -             | -              |
|                             | Miscellaneous                                 | 5449 | -             | 291          |              | 291           | - 291          |
|                             | Team Jerseys                                  | 5450 | 1,600         | 1,425        |              | 1,425         | - 175          |
|                             | Masters Group - Coach Thank you               | 5451 | 150           |              |              | -             | - 150          |
|                             | Subscription - Final Surge Athlete Management | 5452 | 390           |              | 390          | 390           | -              |
|                             | Subscription - Onform Video Analysis          | 5453 | 410           |              | -            | -             | - 410          |
|                             | Year End Party                                | 5454 | 250           |              | 250          | 250           | -              |
|                             | Dryland Training                              | 5455 |               | 52           |              | 52            | - 52           |
|                             | Ski Team Refund                               | 5460 |               |              |              | -             | -              |
|                             | Masters Team Refund                           | 5461 | 50            | 50           |              | 50            | -              |
|                             | <b>Sub-total</b>                              |      | <b>10,387</b> | <b>5,245</b> | <b>2,390</b> | <b>7,635</b>  | <b>- 2,752</b> |
| <b>Youth Lessons</b>        | Killarney lodge rental                        | 5471 | 1,000         | 621          |              | 621           | - 379          |
| Pierre                      | Jackrabbit material                           | 5472 | 1,600         | 1,053        |              | 1,053         | - 547          |
|                             | Coach training (lodge rental & L2T Jackets)   | 5473 | 2,200         |              |              | -             | - 2,200        |
|                             | Canteen supplies                              | 5474 | 300           | 527          |              | 527           | - 227          |
|                             | Coach thank-you                               | 5475 | 2,200         |              | 1,000        | 1,000         | - 1,200        |
|                             | Fun Day                                       | 5476 | 600           |              |              | -             | - 600          |
|                             | Nametags - Coaches                            | 5477 | 100           |              |              | -             | - 100          |
|                             | Criminal Records Check                        | 5478 | 50            |              |              | -             | - 50           |
|                             | Miscellaneous                                 | 5479 | 100           |              |              | -             | - 100          |
|                             | Equipment                                     | 5480 | 250           | 124          |              | 124           | - 126          |
|                             | Kouchibouquac Trip                            | 5481 | 700           |              |              | -             | - 700          |
|                             | Youth Lesson Refund                           | 5492 |               | 232          |              | 232           | - 232          |
|                             | CCNB Jack Rabbit Subsidy                      | 5493 | -             | 980          |              | 980           | - 980          |
|                             | <b>Sub-total</b>                              |      | <b>9,100</b>  | <b>1,577</b> | <b>1,000</b> | <b>2,577</b>  | <b>- 6,523</b> |

**EXPENSES (CONT'D)**

|  |   |      |                |               |               |               |                |
|--|---|------|----------------|---------------|---------------|---------------|----------------|
| <b>Adult Lessons</b>                         | Killarney lodge rental  | 5501 | 0              |               |               | -             | 0              |
| Ernie  | Coach training including lodge rental   | 5502 | 500            |               |               | -             | 500            |
|  | Canteen Supplies  | 5503 | 250            | 133           |               | 133           | 117            |
|  | Coach Thank-You   | 5504 | 1,420          |               | 850           | 850           | 570            |
|  | Nametags - Coaches  | 5505 | 100            |               |               | -             | 100            |
|  | Criminal Records Check  | 5506 | 100            |               |               | -             | 100            |
|  | Miscellaneous   | 5507 | 100            |               |               | -             | 100            |
|  | Adult Lesson Refund   | 5518 |                | 243           |               | 243           | - 243          |
|  | <b>Sub-total</b>  |      | <b>2,470</b>   | <b>376</b>    | <b>850</b>    | <b>1,226</b>  | <b>1,244</b>   |
| <b>Clinics</b>                               | Killarney Lodge rental  | 5521 | -              |               |               | -             | -              |
| John   | Skate Ski Clinic Coach Thank You  | 5522 | 200            |               |               | -             | 200            |
|  | Refunds   | 5523 | -              |               |               | -             | -              |
|  |   |      |                |               |               | -             | -              |
|  | <b>Sub-total</b>  |      | <b>200</b>     | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>200</b>     |
| <b>Communications</b>                        | Swag Prizes   | 5531 | 150            |               |               | -             | 150            |
| Barb   | Website hosting & Square-Space  | 5532 | 530            | 166           | 250           | 416           | 114            |
|  | Trail Coalition pamphlet (every 2 years)  | 5533 | 200            |               |               | -             | 200            |
|  | Swag - Stock Purchases  | 5534 | 500            | 2,168         |               | 2,168         | - 1,668        |
|  |   |      |                |               |               | -             | -              |
|  | <b>Sub-total</b>  |      | <b>1,380</b>   | <b>2,334</b>  | <b>250</b>    | <b>2,584</b>  | <b>- 1,204</b> |
| <b>Membership Engagement</b>                 | Volunteer Appreciation Night  | 5541 | 1,580          | 1,580         | 1,100         | 2,680         | - 1,100        |
| Lise   | Membership Social   | 5542 | -              |               |               | -             | -              |
|  | Recreational Ad-hoc Events  | 5543 | -              |               |               | -             | -              |
|  | Volunteer Thank-you   | 5544 | 300            |               |               | -             | 300            |
|  | Door Prizes at Volunteers Appreciation Night  | 5545 | -              |               | 450           | 450           | - 450          |
|  | <b>Sub-total</b>  |      | <b>1,880</b>   | <b>1,580</b>  | <b>1,550</b>  | <b>3,130</b>  | <b>- 1,250</b> |
| <b>Special Items</b>                         | Mantime Cup - 2 races   | 5551 | -              | 312           |               | 312           | - 312          |
| Ian  | Loppet  | 5552 | -              | 1,812         |               | 1,812         | - 1,812        |
|  | Sprint Races  | 5553 | -              |               | 250           | 250           | - 250          |
|  | Capital Equipment Replacement Fund  | 5554 | -              |               |               | -             | -              |
|  | Trail Builders Award  | 5555 | -              |               |               | -             | -              |
|  | No Skier Left Behind  | 5556 | 1,000          | 303           |               | 303           | 697            |
|  | Special/Anniversary Events  | 5557 | -              |               |               | -             | -              |
|  | Frosted Bites   | 5558 | 750            | 763           |               | 763           | - 13           |
|  | Strategic Planning Session  | 5559 | -              |               |               | -             | -              |
|  | MCAF  | 5560 | 3,000          | 2,375         | 1,461         | 3,836         | - 836          |
|  | Indigenous Outreach   | 5561 | 3,000          |               |               | -             | 3,000          |
|  | Ski Team Member to Nationals  | 5562 | 1,000          |               | 1,000         | 1,000         | -              |
|  | Track Attack Roller Skis  | 5563 | 1,500          | 1,426         |               | 1,426         | 74             |
|  | Timing Hut Repairs  | 5564 |                | 1,199         |               | 1,199         | - 1,199        |
|  | Para-Skis   | 5565 |                | 58            |               | 58            | - 58           |
|  | Hot Chocolate Cart  | 5566 |                | 1,352         |               | 1,352         | - 1,352        |
|  | <b>Sub-total</b>  |      | <b>10,250</b>  | <b>9,600</b>  | <b>2,711</b>  | <b>12,311</b> | <b>- 2,061</b> |
| <b>Sub-Total</b>                             |   |      | <b>54,776</b>  | <b>36,934</b> | <b>9,716</b>  | <b>46,649</b> | <b>8,126</b>   |
| <b>Head Coach</b>                            | Salary  | 5581 | 30,000         | 12,500        | 5,000         | 17,500        | 17,500         |
| Anna Healy                                   | HST   | 5582 | 4,500          | 1,875         | 750           | 2,625         | 2,625          |
| 2023/24 Year Only<br>(Nov 1/23 to Oct 31/24) | Office Supplies   | 5583 | 150            | -             |               | -             | 150            |
|  | Professional Development Expenses   | 5584 | 750            | -             |               | -             | 750            |
|  | Travel Expenses   | 5585 | 3,000          | -             |               | -             | 3,000          |
|  | Equipment Allowance   | 5586 | 750            |               |               | -             | 750            |
|  |   |      |                |               |               | -             | -              |
|  | <b>Sub-total</b>  |      | <b>39,150</b>  | <b>14,375</b> | <b>5,750</b>  | <b>20,125</b> |                |
|  | <b>Total Paid Expenses:</b>   |      | <b>93,926</b>  | <b>51,309</b> | <b>15,466</b> | <b>66,774</b> |                |
| <b>INTERNAL</b>                              | Ski Park Equipment  | 9920 | 1,000          |               | 1,000         | 1,000         |                |
|  | Capital equipment replacement fund  | 9930 | 6,000          |               | 6,000         | 6,000         |                |
|  |   |      |                |               |               |               |                |
|  | <b>Sub-total</b>  |      | <b>7,000</b>   | <b>-</b>      | <b>7,000</b>  | <b>7,000</b>  |                |
|  | <b>Total Club Expenses (Less TFL):</b>  |      | <b>100,926</b> | <b>51,309</b> | <b>22,466</b> | <b>73,774</b> |                |
| <b>TFL</b>                                   | Homologation  | 5610 | 2,000          |               | -             |               |                |
|  | Woodlot Trail Updates   | 5620 | 7,000          |               | -             |               |                |
|  | Shipping Container  | 5630 | -              |               |               |               |                |
|  | <b>Sub-Total:</b>   |      | <b>9,000</b>   | <b>-</b>      |               |               |                |
|  |   |      |                |               |               |               |                |
|  | <b>Total Operating Expenses</b>   |      | <b>109,926</b> | <b>51,309</b> | <b>22,466</b> | <b>73,774</b> |                |
|  |   |      |                |               |               |               |                |
|  | <b>Note: Anna Healey's contract runs for Nov 1/23 to Oct 31/24 for our operating year 2023/24</b> |      |                |               |               |               |                |

### Top Expense Categories





## CLUB ASSETS

| Wostawea Asset Summary  |                |                   |
|---|----------------|-------------------|
| May 31, 2024 Year End Asset Summary   |                |                   |
| bots and a sounds systme for MCAF, and classic roller skis for Track Attack |                |                   |
| Material Assets   | Year Purchased | Cost (incl. tax)  |
| <b>Trail Equipment</b>  |                |                   |
| YTS Ginzu Groomer   | 2008           | 6,800             |
| YTS Levelling Drag & Roller   | 2010           | 4,200             |
| Container   | 2012           | 6,300             |
| Roller  | 2014           | 3,100             |
| Snowmobile Skandic 900  | 2018           | 18,839            |
| Renovator   | 2018           | 621               |
| SkiDoo Sled   | 2018           | 184               |
| Ginzo - Second  | 2019           | 10,759            |
| Snowmobile Skandic 900  | 2021           | 18,164            |
| Snowmobile Trailer  | 2022           | 1,400             |
| Snowmobile Skandic 900 (Used 2020)  | 2023           | 14,375            |
| Snowmobile Storage Container  | 2023           | 9,474             |
| Bushsaw & Chainsaw  | 2024           | 1,712             |
| <b>Sub-total</b>  |                | <b>\$ 95,928</b>  |
| <b>Club General</b>   |                |                   |
| Portable PA system  | 2015           | 340               |
| 30 sets of skis   | 2018           | 8,108             |
| Ski and boots storage racks+A84   | 2018           | 1,232             |
| Timing Clock  | 2018           | 2,609             |
| Competition Bibs - 150  | 2018           | 2,521             |
| Competition Bibs - 50   | 2018           | 934               |
| Timing Hut  | 2020           | 8,747             |
| 6 sets of skis & poles  | 2020           | 2,446             |
| Ski Rack  | 2020           | 345               |
| Hot Chocolate Equipment   | 2021           | 4,000             |
| 6 sets of skis, boots & poles (MCAF)  | 2022           | 2,792             |
| 14 sets of skis, boots & poles (MCAF)                                       | 2023           | 7,700             |
| 7 sets of skis, boots & poles (UOS)   | 2023           | 1,714             |
| 2 sets of boots (MCAF)  | 2024           | 274               |
| Sound System  | 2024           | 600               |
| <b>Sub-total</b>  |                | <b>\$ 44,361</b>  |
| <b>Ski Team</b>   |                |                   |
| 4 x Roller Skis V2 - classic  | 2014           | 1,700             |
| SkiErg Training Equipment   | 2014           | 1,300             |
| 2 x Ski Travel Boxes  | 2015           | 500               |
| 4 x Roller Skis Swenor - small wheels                                       | 2015           | 1,500             |
| 2 x Roller Skis Swenor - small wheels                                       | 2015           | 800               |
| 1 x Roller Skis   | 2016           | 528               |
| 4 x Roller Skis   | 2017           | 1,173             |
| 4 x Roller Skis   | 2018           | 1,083             |
| 6 x Roller Skis   | 2021           | 3,386             |
| Waxing Equipment; profiles, clamps, etc                                     | 2023           | 2,351             |
| lpad & Case   | 2023           | 647               |
| <b>Sub-total</b>  |                | <b>\$ 14,968</b>  |
| <b>Track Attack</b>   |                |                   |
| 18 x Rundle Nitro skate   | 2022           | 5,175             |
| 18 x Soloman Prolink Access Skios   | 2022           | 1,553             |
| 4 Seets of Claasis Roller Skis  | 2024           | 1,426             |
| <b>Sub-total</b>  |                | <b>\$ 8,154</b>   |
| <b>Total Non-depreciated Material Assets</b>                                |                | <b>\$ 163,411</b> |

# TRAILS FOR LIFE

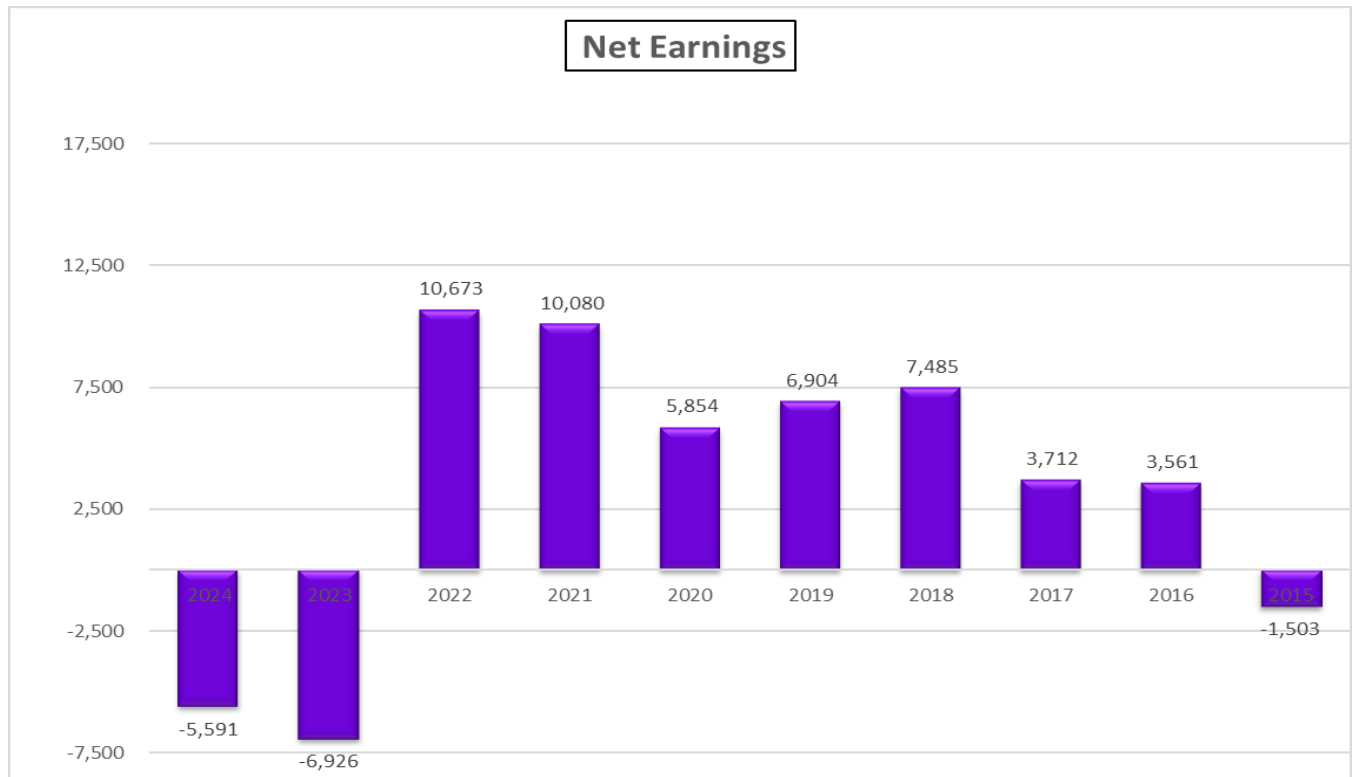
## Actual Account Balance

|                                | Deposits | Spent    | Balance |
|--------------------------------|----------|----------|---------|
| Totals - Project to Date       | 148,267  | 125,852  | 22,415  |
| <b>2023 - 2024 Ski Season</b>  |          |          |         |
| Description                    | Revenue  | Expenses | Balance |
| Opening Balance - June 1, 2023 |          |          | 22,415  |
|                                |          |          |         |
|                                |          |          |         |
|                                |          |          |         |
|                                |          |          |         |
|                                |          |          |         |
| <b>Totals - 2023 - 2024</b>    | -        | -        | -       |

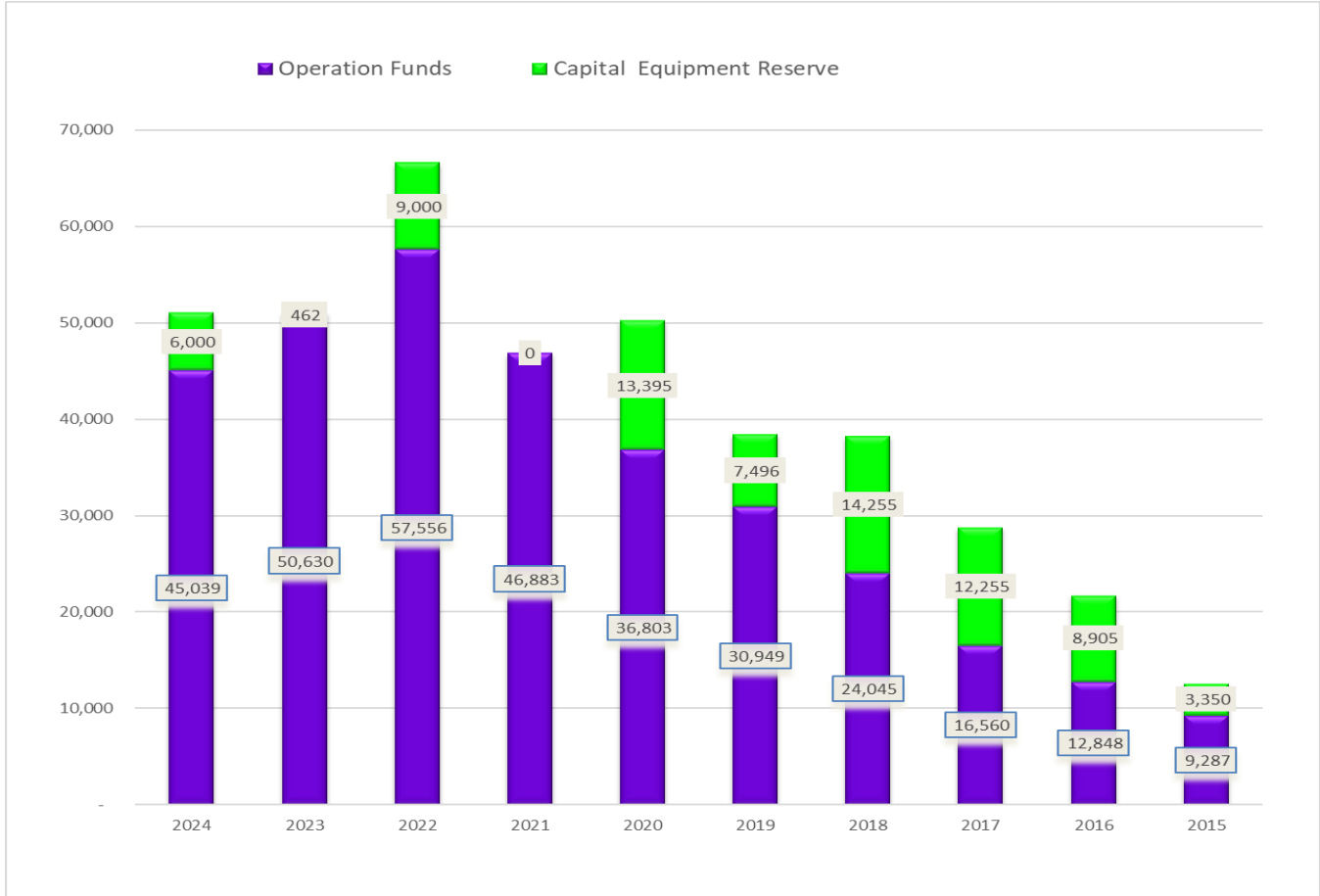
## Overall Account Balance

| Column1   | Column2        | Column3        | Column4        | Column5      |
|-----------|----------------|----------------|----------------|--------------|
|           | Trail Building | Trail Grooming | Infrastructure | Totals       |
| Budget    | 49,422         | 69,422         | 29,423         | \$148,267.00 |
| Spent     | 38,306         | 69,460         | 18,087         | \$125,852.52 |
| Remaining | 11,116         | - 38           | 11,336         | 22,414       |
|           |                |                |                |              |
|           |                |                |                |              |
|           |                |                |                |              |
| 0         |                |                |                |              |
|           |                |                |                |              |
|           |                |                |                |              |

## NET EARNINGS



## OPERATIONAL FUNDS & CAPITAL EQUIPMENT RESERVE SUMMARY



**ESTIMATED NET BANK BALANCE TO MAY 31, 2024**

|   |                           | Actual         | Committed     |                     |               |                |
|---|---------------------------|----------------|---------------|---------------------|---------------|----------------|
|   |                           | To Date        | May 31/24     |                     |               |                |
| Opening Balance - Jun 1/23                  |                           | 120,706.43     | 120,706.43    |                     |               |                |
| Total Revenues                              |                           | 83,472.45      | 85,492.45     |                     |               |                |
| Total Expenses                              |                           | - 74,970.48    | - 90,436.48   |                     |               |                |
| Current Calculated Bank Balance - Mar 16/24 |                           | 129,208.40     | 115,762.40    |                     |               |                |
|   |                           |                |               |                     |               |                |
| CODE  | FUNDS                     | START          | EXPENSES      | REVENUE             | TRANSFER      | END            |
| 900   | 1. Capital Equipment Fund | 462            | 0             | 0                   | 6,000         | 6,462          |
| 901   | 2. Ski Team Savings       | 9,211          | 0             | 0                   | 4,200         | 5,011          |
| 902   | 3. Ski Terrain Park Fund  | 10,371         | 0             | 0                   | 1,000         | 11,371         |
| 903   | 4. Trails for Life        | 22,416         | 0             | 0                   | 0             | 22,416         |
| 905   | 5. Swag                   | 366            | 0             | 0                   | 0             | 366            |
| 906   | 6. Dryland Training Fund  | 1,500          | 1,426         | 0                   | 0             | 0              |
| 907   | 7. MCAF Grant Fund        | 0              | 2,567         | 10,659              | 0             | 6,823          |
| 908   | 8. Head Coach             | <u>25,751</u>  | <u>39,150</u> | <u>17,000</u>       | <u>22,150</u> | <u>18,275</u>  |
|   | Sub-Total:                | 70,077         |               | 27,659              | 33,350        | 70,724         |
| 910   | 9. Operating Balance      | <u>50,629</u>  |               |                     |               | <u>45,038</u>  |
|   | <b>Total:</b>             | <b>120,706</b> |               |                     |               | <b>115,762</b> |
|   |                           |                |               |                     |               |                |
|   |                           |                |               |                     | Estimated     |                |
|   |                           |                |               |                     |               |                |
|   |                           |                |               | Op Balance Increase | -             | 5,591.43       |

**2022/2023 GRANTS/DONATIONS SUMMARY**

| <b>Item</b> | <b>Description</b>                               | <b>Amount</b>    |
|-------------|--|------------------|
| 1           | Nordiq Canada - Head Coach Position; Part 1      | 5,000.00         |
| 2           | GNB - Trails Infrastructure - Killarney Ski Park | 4,357.00         |
| 3           | GNB - Regional Profile - Head Coach Position     | 5,000.00         |
| 4           | GNB - Indigenous Outreach                        | 2,250.00         |
| 5           | Nordiq Canada - MCAF; Part 1                     | 9,690.00         |
| 6           | DW Clark Services - Head Coach Position          | 1,000.00         |
| 7           | Remsoft- Ski Team                                | 5,000.00         |
| 8           | IJB Consulting - Maritime Cup                    | 1,500.00         |
| 9           | I.B.E.W. - Indigenous Outreach                   | 1,500.00         |
| 10          | IJB Consulting - Head Coach Position             | 4,000.00         |
| 11          | Nordiq Canada - Head Coach Position; Part 2      | 5,000.00         |
| 12          | CCNB - Frosted Bites                             | 931.80           |
|             | <b>Sub-Total:</b>                                | <b>45,228.80</b> |
|             | <b><u>To Be Received</u></b>                     |                  |
| 2           | Nordiq Canada - MCAF; Part 2                     | 500.00           |
|             | <b>Sub-Total:</b>                                | <b>500.00</b>    |
|             | <b>TOTAL:</b>                                    | <b>45,728.80</b> |